



Open Letter to ECAR Members

August 29, 2018

Dear ECAR Members:

In recent days we were disappointed to learn of the ECAR Board of Director's decision against becoming a Realcomp Shareholder. We know our exploratory discussions with ECAR originally came about at the request of its membership, many of whom are already utilizing our services through gateway arrangements with Realcomp Shareholders.

For more than 24 years, Realcomp II Ltd. has remained dedicated to its core mission of providing REALTORS®, through our Shareholders, with the most up-to-date and accurate real estate information and state-of-the-art delivery tools. In the coming weeks, in fact, we will be adding a range of new and innovative real estate technologies that include:

- Homesnap: New broker public portal and national home search platform
- LionDesk: New customer relationship management (CRM) tool
- MMSI: New streamlined payment system
- SentiLock: New electronic Bluetooth lockboxes with app-driven system

All come at no additional cost to our subscribers beyond our monthly user fee and are supported by Realcomp's seven-day-a-week live customer support.

We will continue to be responsive and available to those who currently receive and those who are interested in benefitting from Realcomp's services. Please do not hesitate to contact me directly at kkage@corp.realcomp with questions, perspectives, or to request additional information. I look forward to that prospect.

Sincerely,

Karen S. Kage

Karen S. Kage
Chief Executive Officer
Realcomp II Ltd.

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