



SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

AUGUST 2021



Local Market Update – August 2021

A Research Tool Provided by Realcomp



Genesee County

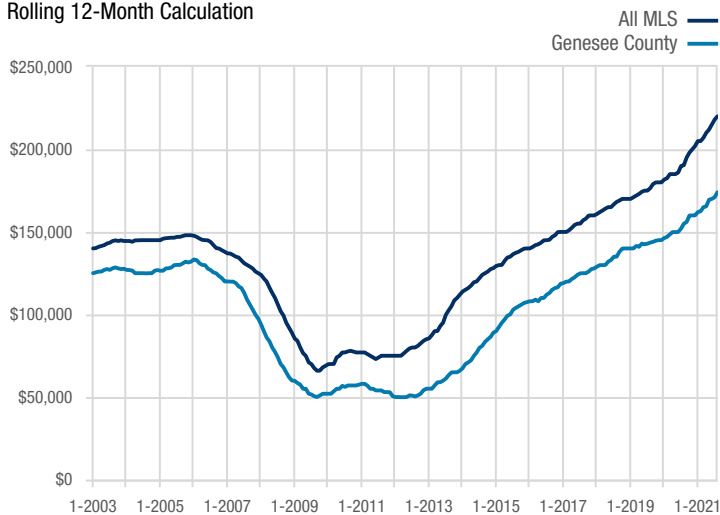
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	645	708	+ 9.8%	4,016	4,531	+ 12.8%
Pending Sales	589	617	+ 4.8%	3,530	3,821	+ 8.2%
Closed Sales	553	491	- 11.2%	3,096	3,490	+ 12.7%
Days on Market Until Sale	31	18	- 41.9%	49	23	- 53.1%
Median Sales Price*	\$165,000	\$193,200	+ 17.1%	\$157,500	\$179,000	+ 13.7%
Average Sales Price*	\$177,210	\$213,227	+ 20.3%	\$169,039	\$197,378	+ 16.8%
Percent of List Price Received*	98.8%	100.8%	+ 2.0%	97.7%	100.7%	+ 3.1%
Inventory of Homes for Sale	763	757	- 0.8%	—	—	—
Months Supply of Inventory	1.8	1.6	- 11.1%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	58	59	+ 1.7%	376	381	+ 1.3%
Pending Sales	48	47	- 2.1%	330	342	+ 3.6%
Closed Sales	48	49	+ 2.1%	299	309	+ 3.3%
Days on Market Until Sale	35	34	- 2.9%	54	33	- 38.9%
Median Sales Price*	\$169,000	\$175,500	+ 3.8%	\$168,000	\$180,000	+ 7.1%
Average Sales Price*	\$163,520	\$195,990	+ 19.9%	\$168,061	\$187,290	+ 11.4%
Percent of List Price Received*	98.0%	102.9%	+ 5.0%	97.7%	101.5%	+ 3.9%
Inventory of Homes for Sale	87	95	+ 9.2%	—	—	—
Months Supply of Inventory	2.2	2.3	+ 4.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

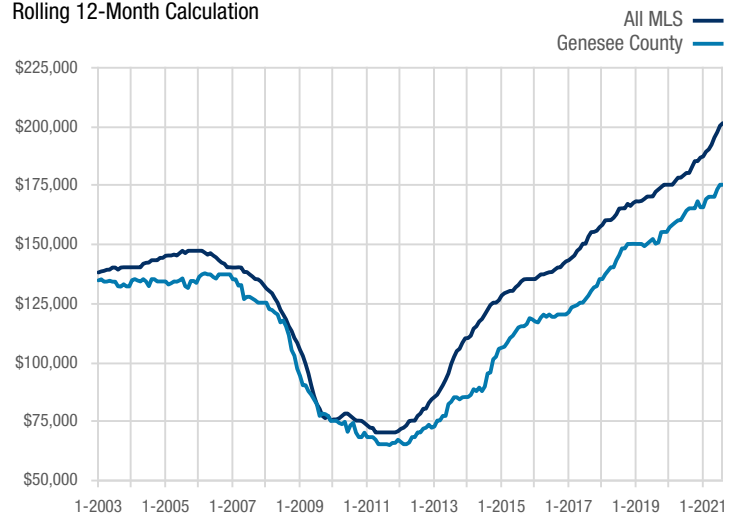
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Huron County

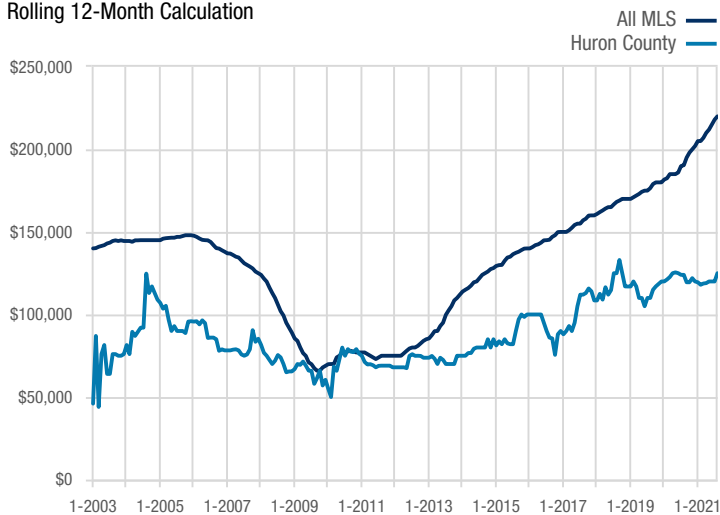
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	13	18	+ 38.5%	116	118	+ 1.7%
Pending Sales	23	15	- 34.8%	99	90	- 9.1%
Closed Sales	17	13	- 23.5%	85	82	- 3.5%
Days on Market Until Sale	87	36	- 58.6%	119	60	- 49.6%
Median Sales Price*	\$128,950	\$165,000	+ 28.0%	\$119,500	\$123,500	+ 3.3%
Average Sales Price*	\$187,544	\$268,396	+ 43.1%	\$154,024	\$165,086	+ 7.2%
Percent of List Price Received*	97.0%	98.3%	+ 1.3%	95.1%	96.3%	+ 1.3%
Inventory of Homes for Sale	41	38	- 7.3%	—	—	—
Months Supply of Inventory	3.7	3.3	- 10.8%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	0	1	—	2	7	+ 250.0%
Pending Sales	0	1	—	1	4	+ 300.0%
Closed Sales	0	1	—	1	4	+ 300.0%
Days on Market Until Sale	—	58	—	10	21	+ 110.0%
Median Sales Price*	—	\$171,000	—	\$146,500	\$170,000	+ 16.0%
Average Sales Price*	—	\$171,000	—	\$146,500	\$164,938	+ 12.6%
Percent of List Price Received*	—	95.1%	—	97.7%	97.1%	- 0.6%
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	2.0	3.0	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

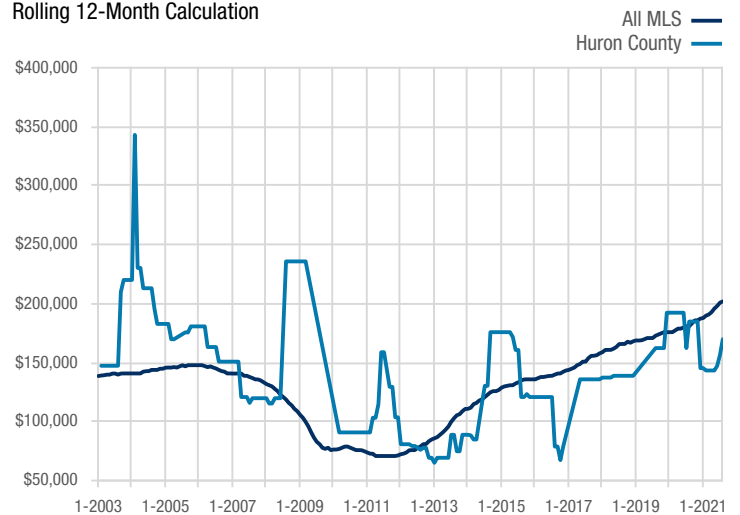
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Jackson County

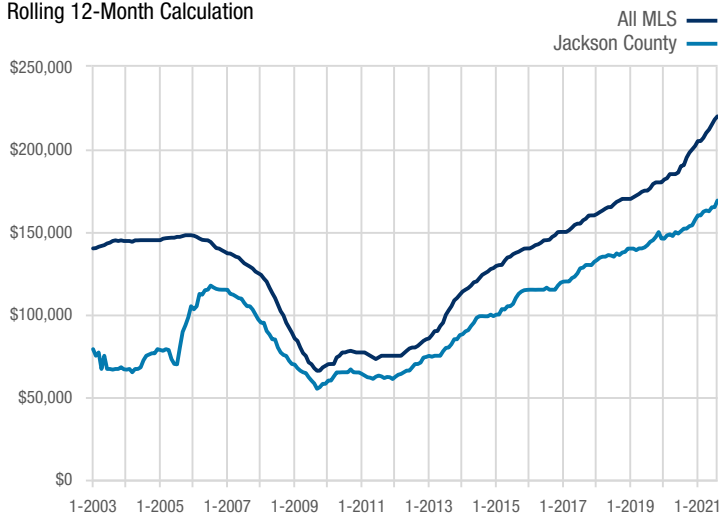
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	268	281	+ 4.9%	1,782	1,928	+ 8.2%
Pending Sales	287	128	- 55.4%	1,580	1,499	- 5.1%
Closed Sales	265	206	- 22.3%	1,364	1,581	+ 15.9%
Days on Market Until Sale	68	45	- 33.8%	77	55	- 28.6%
Median Sales Price*	\$170,500	\$191,750	+ 12.5%	\$152,000	\$169,900	+ 11.8%
Average Sales Price*	\$193,951	\$217,350	+ 12.1%	\$176,698	\$193,984	+ 9.8%
Percent of List Price Received*	98.7%	100.9%	+ 2.2%	98.0%	100.7%	+ 2.8%
Inventory of Homes for Sale	349	478	+ 37.0%	—	—	—
Months Supply of Inventory	1.8	2.5	+ 38.9%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	9	15	+ 66.7%	63	63	0.0%
Pending Sales	13	5	- 61.5%	48	43	- 10.4%
Closed Sales	12	6	- 50.0%	43	46	+ 7.0%
Days on Market Until Sale	105	30	- 71.4%	84	44	- 47.6%
Median Sales Price*	\$225,000	\$180,000	- 20.0%	\$190,000	\$176,500	- 7.1%
Average Sales Price*	\$222,690	\$178,615	- 19.8%	\$185,968	\$194,247	+ 4.5%
Percent of List Price Received*	98.8%	99.2%	+ 0.4%	97.8%	99.5%	+ 1.7%
Inventory of Homes for Sale	10	17	+ 70.0%	—	—	—
Months Supply of Inventory	1.6	2.8	+ 75.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

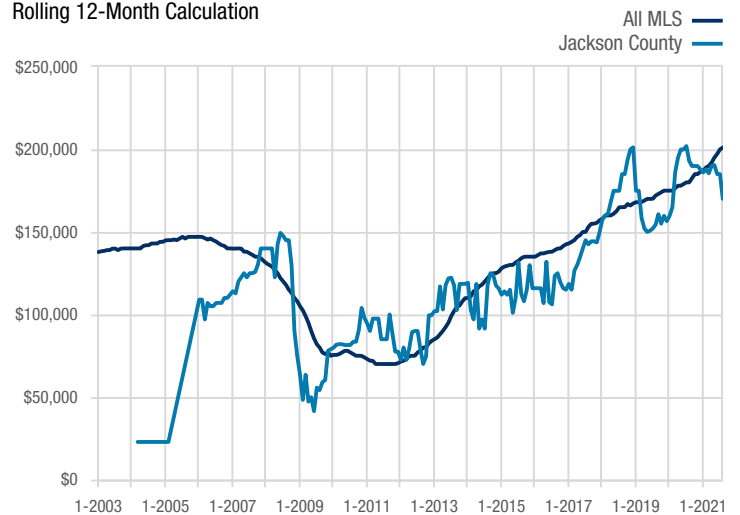
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Lapeer County

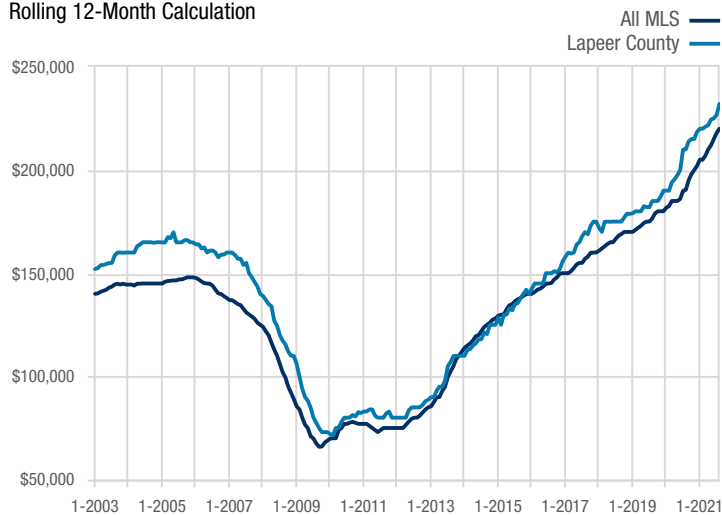
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	163	147	- 9.8%	966	1,028	+ 6.4%
Pending Sales	160	108	- 32.5%	784	788	+ 0.5%
Closed Sales	124	114	- 8.1%	650	736	+ 13.2%
Days on Market Until Sale	50	22	- 56.0%	54	26	- 51.9%
Median Sales Price*	\$207,500	\$250,000	+ 20.5%	\$215,000	\$238,952	+ 11.1%
Average Sales Price*	\$238,048	\$290,832	+ 22.2%	\$232,612	\$271,381	+ 16.7%
Percent of List Price Received*	99.2%	99.8%	+ 0.6%	97.9%	100.9%	+ 3.1%
Inventory of Homes for Sale	234	229	- 2.1%	—	—	—
Months Supply of Inventory	2.5	2.3	- 8.0%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	9	2	- 77.8%	33	38	+ 15.2%
Pending Sales	5	4	- 20.0%	20	38	+ 90.0%
Closed Sales	2	8	+ 300.0%	14	31	+ 121.4%
Days on Market Until Sale	38	39	+ 2.6%	94	104	+ 10.6%
Median Sales Price*	\$199,200	\$217,998	+ 9.4%	\$172,500	\$213,900	+ 24.0%
Average Sales Price*	\$199,200	\$192,031	- 3.6%	\$165,829	\$188,566	+ 13.7%
Percent of List Price Received*	93.9%	101.8%	+ 8.4%	95.0%	98.8%	+ 4.0%
Inventory of Homes for Sale	22	13	- 40.9%	—	—	—
Months Supply of Inventory	7.3	3.0	- 58.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

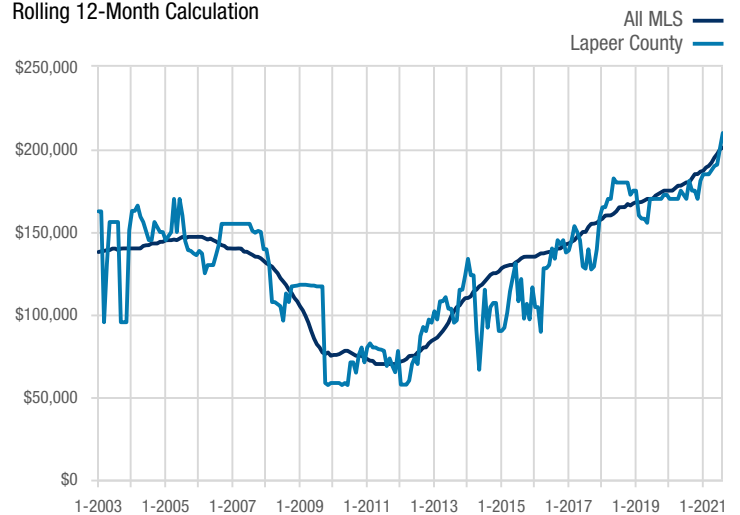
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Lenawee County

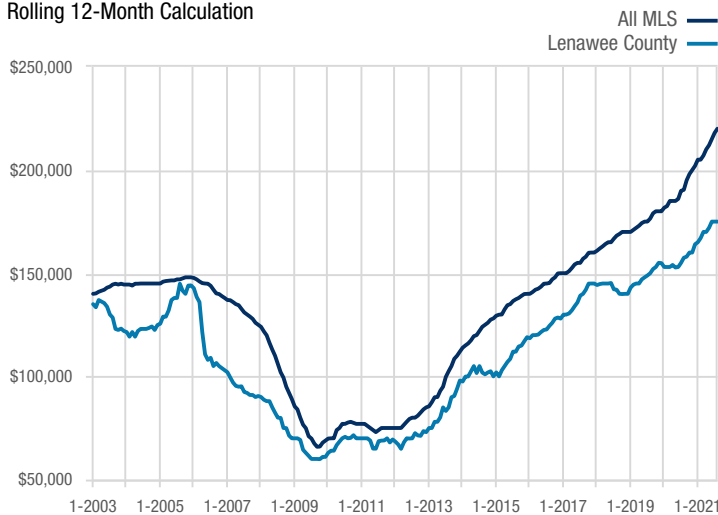
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	163	180	+ 10.4%	1,080	1,170	+ 8.3%
Pending Sales	175	101	- 42.3%	977	916	- 6.2%
Closed Sales	166	125	- 24.7%	881	931	+ 5.7%
Days on Market Until Sale	69	42	- 39.1%	86	51	- 40.7%
Median Sales Price*	\$181,500	\$195,000	+ 7.4%	\$159,900	\$177,000	+ 10.7%
Average Sales Price*	\$219,679	\$237,786	+ 8.2%	\$186,457	\$216,975	+ 16.4%
Percent of List Price Received*	98.5%	100.0%	+ 1.5%	97.6%	99.9%	+ 2.4%
Inventory of Homes for Sale	278	320	+ 15.1%	—	—	—
Months Supply of Inventory	2.3	2.7	+ 17.4%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	4	8	+ 100.0%	37	44	+ 18.9%
Pending Sales	7	5	- 28.6%	33	38	+ 15.2%
Closed Sales	1	4	+ 300.0%	30	42	+ 40.0%
Days on Market Until Sale	40	101	+ 152.5%	103	82	- 20.4%
Median Sales Price*	\$119,000	\$212,302	+ 78.4%	\$214,721	\$229,678	+ 7.0%
Average Sales Price*	\$119,000	\$210,056	+ 76.5%	\$194,675	\$213,744	+ 9.8%
Percent of List Price Received*	96.4%	106.6%	+ 10.6%	104.2%	101.5%	- 2.6%
Inventory of Homes for Sale	10	12	+ 20.0%	—	—	—
Months Supply of Inventory	2.4	2.5	+ 4.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

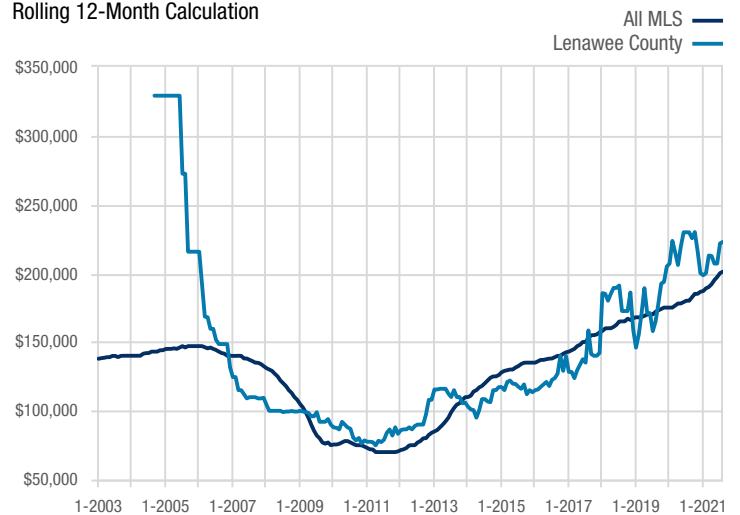
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Livingston County

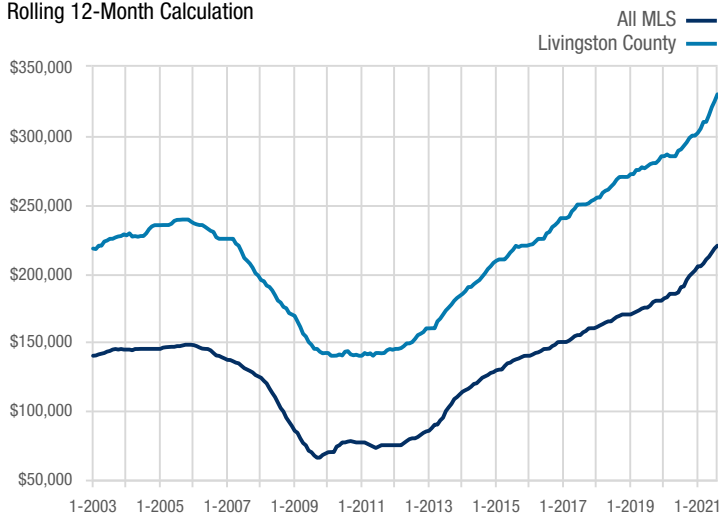
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	379	341	- 10.0%	2,517	2,383	- 5.3%
Pending Sales	348	308	- 11.5%	1,997	1,964	- 1.7%
Closed Sales	338	264	- 21.9%	1,790	1,798	+ 0.4%
Days on Market Until Sale	33	21	- 36.4%	44	24	- 45.5%
Median Sales Price*	\$320,000	\$360,000	+ 12.5%	\$298,250	\$350,000	+ 17.4%
Average Sales Price*	\$354,596	\$410,297	+ 15.7%	\$330,327	\$386,742	+ 17.1%
Percent of List Price Received*	99.5%	101.2%	+ 1.7%	98.9%	101.5%	+ 2.6%
Inventory of Homes for Sale	488	376	- 23.0%	—	—	—
Months Supply of Inventory	2.1	1.5	- 28.6%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	40	51	+ 27.5%	342	371	+ 8.5%
Pending Sales	51	48	- 5.9%	264	373	+ 41.3%
Closed Sales	53	40	- 24.5%	232	327	+ 40.9%
Days on Market Until Sale	69	54	- 21.7%	48	51	+ 6.3%
Median Sales Price*	\$200,000	\$315,275	+ 57.6%	\$205,250	\$256,760	+ 25.1%
Average Sales Price*	\$245,050	\$302,506	+ 23.4%	\$219,464	\$267,528	+ 21.9%
Percent of List Price Received*	98.3%	102.5%	+ 4.3%	98.4%	101.2%	+ 2.8%
Inventory of Homes for Sale	87	43	- 50.6%	—	—	—
Months Supply of Inventory	2.6	1.0	- 61.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

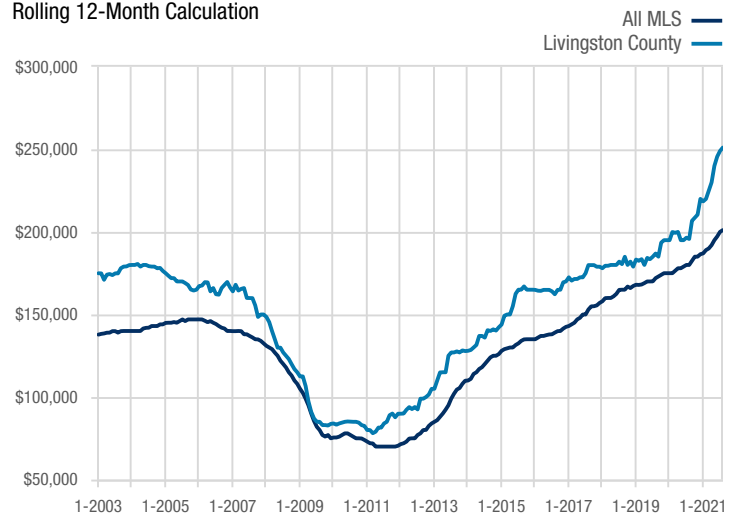
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Macomb County

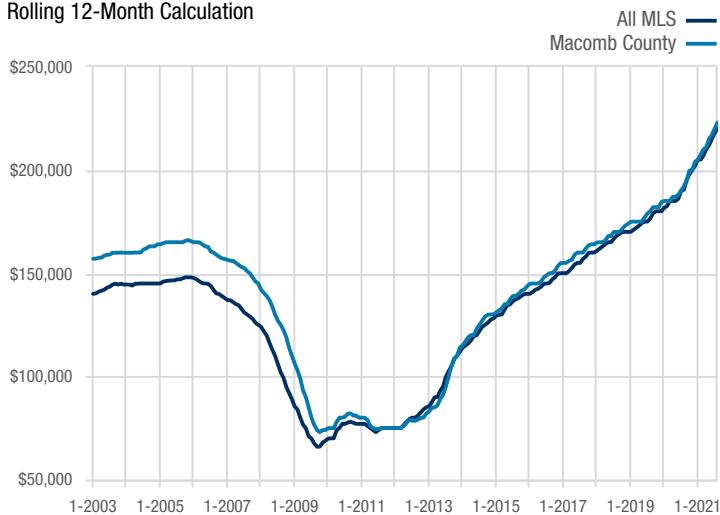
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	1,399	1,543	+ 10.3%	8,896	9,603	+ 7.9%
Pending Sales	1,245	1,266	+ 1.7%	7,258	7,881	+ 8.6%
Closed Sales	1,197	1,113	- 7.0%	6,352	7,369	+ 16.0%
Days on Market Until Sale	30	17	- 43.3%	39	21	- 46.2%
Median Sales Price*	\$212,500	\$245,000	+ 15.3%	\$198,000	\$230,000	+ 16.2%
Average Sales Price*	\$238,053	\$270,802	+ 13.8%	\$223,936	\$261,542	+ 16.8%
Percent of List Price Received*	99.4%	101.9%	+ 2.5%	98.5%	101.8%	+ 3.4%
Inventory of Homes for Sale	1,483	1,406	- 5.2%	—	—	—
Months Supply of Inventory	1.7	1.4	- 17.6%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	390	330	- 15.4%	2,288	2,322	+ 1.5%
Pending Sales	324	315	- 2.8%	1,821	2,135	+ 17.2%
Closed Sales	286	259	- 9.4%	1,637	2,016	+ 23.2%
Days on Market Until Sale	37	17	- 54.1%	44	25	- 43.2%
Median Sales Price*	\$161,500	\$170,000	+ 5.3%	\$154,000	\$170,000	+ 10.4%
Average Sales Price*	\$168,570	\$181,374	+ 7.6%	\$160,906	\$178,585	+ 11.0%
Percent of List Price Received*	98.3%	101.2%	+ 3.0%	97.5%	100.1%	+ 2.7%
Inventory of Homes for Sale	455	237	- 47.9%	—	—	—
Months Supply of Inventory	2.0	0.9	- 55.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

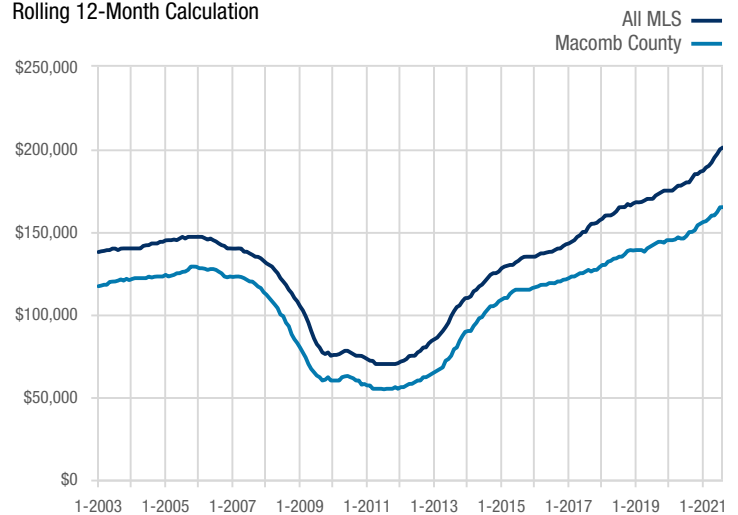
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Monroe County

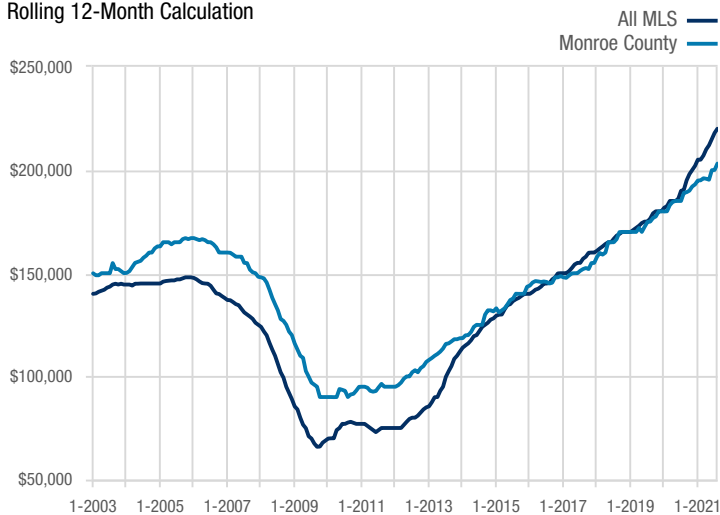
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	196	265	+ 35.2%	1,430	1,615	+ 12.9%
Pending Sales	201	196	- 2.5%	1,295	1,329	+ 2.6%
Closed Sales	207	185	- 10.6%	1,150	1,237	+ 7.6%
Days on Market Until Sale	48	27	- 43.8%	58	37	- 36.2%
Median Sales Price*	\$200,000	\$225,000	+ 12.5%	\$190,000	\$206,000	+ 8.4%
Average Sales Price*	\$214,541	\$238,036	+ 11.0%	\$203,527	\$227,261	+ 11.7%
Percent of List Price Received*	98.5%	100.2%	+ 1.7%	98.0%	100.5%	+ 2.6%
Inventory of Homes for Sale	309	354	+ 14.6%	—	—	—
Months Supply of Inventory	2.0	2.1	+ 5.0%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	17	9	- 47.1%	84	79	- 6.0%
Pending Sales	12	10	- 16.7%	65	71	+ 9.2%
Closed Sales	11	9	- 18.2%	54	64	+ 18.5%
Days on Market Until Sale	90	32	- 64.4%	61	39	- 36.1%
Median Sales Price*	\$131,000	\$155,000	+ 18.3%	\$136,200	\$160,000	+ 17.5%
Average Sales Price*	\$164,091	\$185,944	+ 13.3%	\$160,809	\$185,600	+ 15.4%
Percent of List Price Received*	98.0%	99.6%	+ 1.6%	97.4%	99.1%	+ 1.7%
Inventory of Homes for Sale	29	18	- 37.9%	—	—	—
Months Supply of Inventory	3.7	2.1	- 43.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

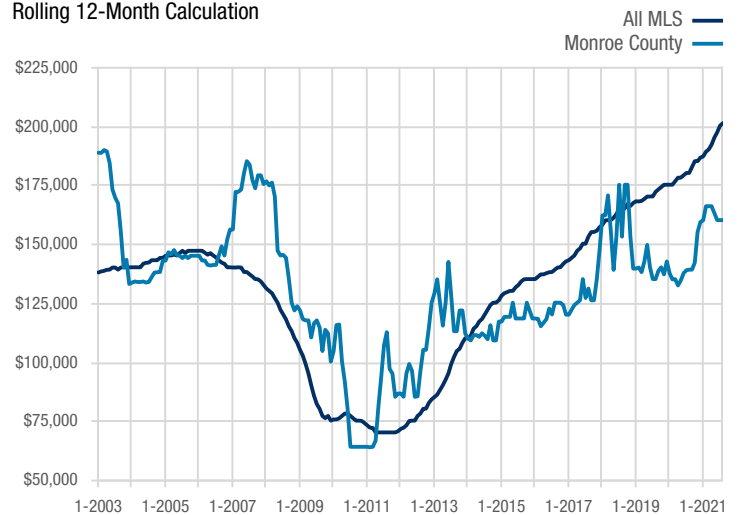
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

A Research Tool Provided by Realcomp



Oakland County

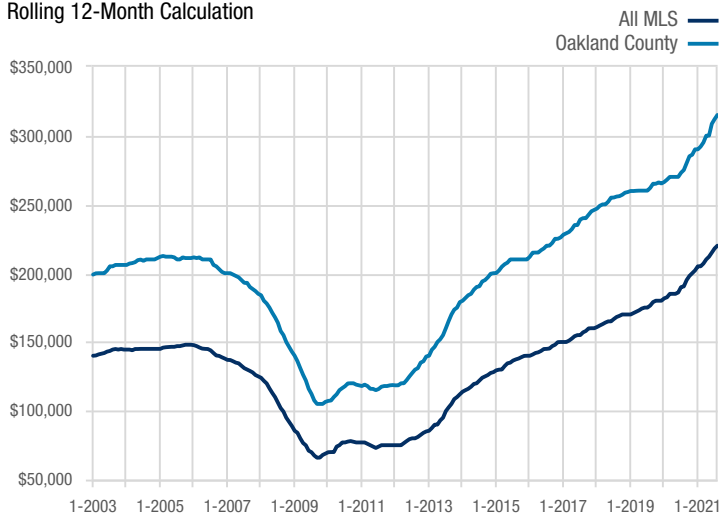
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	2,516	2,461	- 2.2%	15,798	16,071	+ 1.7%
Pending Sales	1,991	1,786	- 10.3%	11,253	12,201	+ 8.4%
Closed Sales	1,907	1,666	- 12.6%	9,986	11,370	+ 13.9%
Days on Market Until Sale	31	19	- 38.7%	38	23	- 39.5%
Median Sales Price*	\$307,500	\$340,000	+ 10.6%	\$285,000	\$325,000	+ 14.0%
Average Sales Price*	\$363,418	\$402,818	+ 10.8%	\$335,613	\$395,258	+ 17.8%
Percent of List Price Received*	99.1%	101.0%	+ 1.9%	98.4%	101.2%	+ 2.8%
Inventory of Homes for Sale	3,056	2,584	- 15.4%	—	—	—
Months Supply of Inventory	2.3	1.7	- 26.1%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	539	457	- 15.2%	3,255	3,310	+ 1.7%
Pending Sales	406	387	- 4.7%	2,219	2,729	+ 23.0%
Closed Sales	403	327	- 18.9%	1,994	2,510	+ 25.9%
Days on Market Until Sale	35	23	- 34.3%	43	29	- 32.6%
Median Sales Price*	\$208,500	\$225,000	+ 7.9%	\$195,000	\$220,000	+ 12.8%
Average Sales Price*	\$252,907	\$268,152	+ 6.0%	\$237,511	\$260,921	+ 9.9%
Percent of List Price Received*	97.9%	100.3%	+ 2.5%	97.5%	100.0%	+ 2.6%
Inventory of Homes for Sale	705	481	- 31.8%	—	—	—
Months Supply of Inventory	2.7	1.5	- 44.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

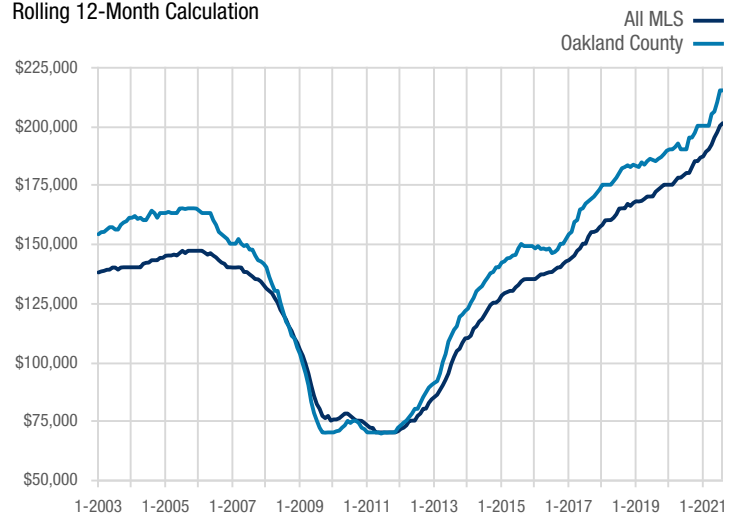
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

A Research Tool Provided by Realcomp



Sanilac County

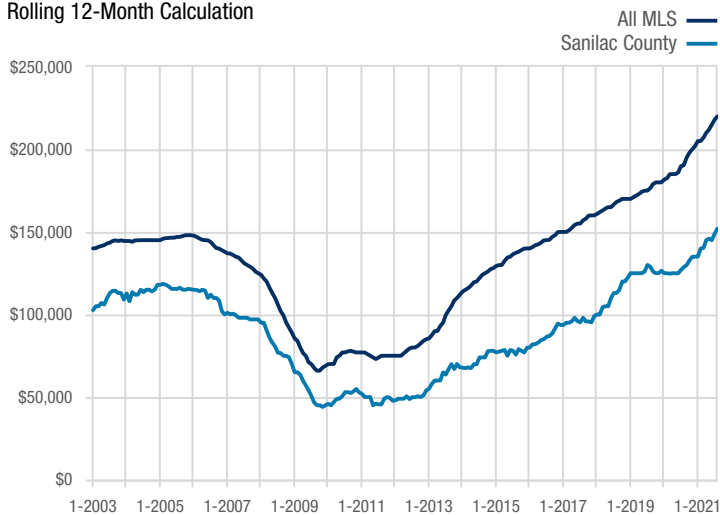
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	58	75	+ 29.3%	369	421	+ 14.1%
Pending Sales	65	46	- 29.2%	322	309	- 4.0%
Closed Sales	59	45	- 23.7%	268	299	+ 11.6%
Days on Market Until Sale	96	26	- 72.9%	90	59	- 34.4%
Median Sales Price*	\$128,500	\$165,300	+ 28.6%	\$127,700	\$154,950	+ 21.3%
Average Sales Price*	\$172,803	\$193,522	+ 12.0%	\$167,356	\$197,075	+ 17.8%
Percent of List Price Received*	97.0%	98.9%	+ 2.0%	95.7%	97.7%	+ 2.1%
Inventory of Homes for Sale	122	141	+ 15.6%	—	—	—
Months Supply of Inventory	3.4	3.7	+ 8.8%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	1	1	0.0%	5	11	+ 120.0%
Pending Sales	1	0	- 100.0%	5	7	+ 40.0%
Closed Sales	0	1	—	4	7	+ 75.0%
Days on Market Until Sale	—	138	—	65	63	- 3.1%
Median Sales Price*	—	\$238,000	—	\$219,950	\$280,000	+ 27.3%
Average Sales Price*	—	\$238,000	—	\$203,100	\$267,571	+ 31.7%
Percent of List Price Received*	—	99.2%	—	96.8%	99.3%	+ 2.6%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	2.2	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

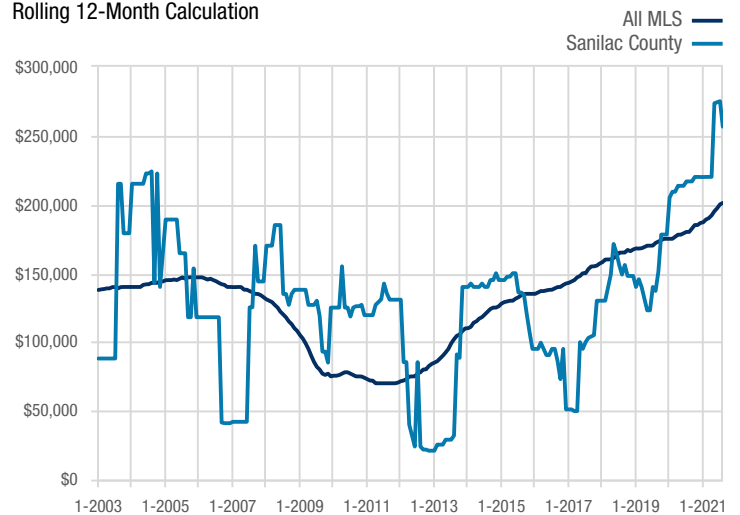
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

A Research Tool Provided by Realcomp



St. Clair County

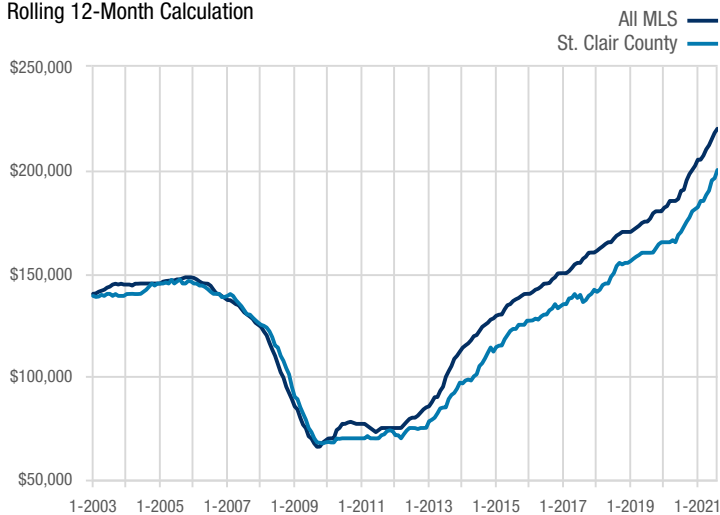
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	287	306	+ 6.6%	1,786	1,878	+ 5.2%
Pending Sales	252	260	+ 3.2%	1,471	1,546	+ 5.1%
Closed Sales	268	235	- 12.3%	1,276	1,435	+ 12.5%
Days on Market Until Sale	43	25	- 41.9%	53	30	- 43.4%
Median Sales Price*	\$185,000	\$209,500	+ 13.2%	\$174,900	\$200,000	+ 14.4%
Average Sales Price*	\$225,806	\$244,681	+ 8.4%	\$201,201	\$236,093	+ 17.3%
Percent of List Price Received*	97.8%	99.3%	+ 1.5%	97.4%	99.4%	+ 2.1%
Inventory of Homes for Sale	387	364	- 5.9%	—	—	—
Months Supply of Inventory	2.2	1.9	- 13.6%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	20	15	- 25.0%	107	114	+ 6.5%
Pending Sales	18	18	0.0%	74	110	+ 48.6%
Closed Sales	18	19	+ 5.6%	71	105	+ 47.9%
Days on Market Until Sale	66	20	- 69.7%	64	33	- 48.4%
Median Sales Price*	\$212,000	\$214,900	+ 1.4%	\$134,900	\$139,900	+ 3.7%
Average Sales Price*	\$213,465	\$214,984	+ 0.7%	\$165,594	\$155,003	- 6.4%
Percent of List Price Received*	96.4%	100.5%	+ 4.3%	97.0%	98.6%	+ 1.6%
Inventory of Homes for Sale	27	15	- 44.4%	—	—	—
Months Supply of Inventory	2.7	1.1	- 59.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

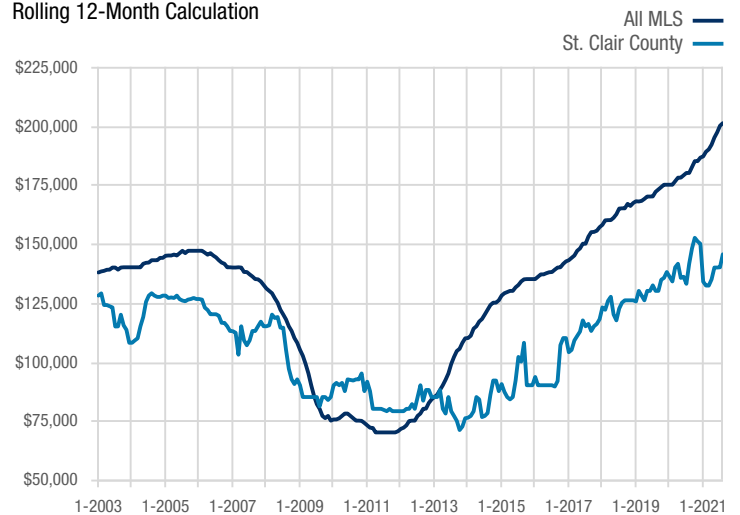
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Tuscola County

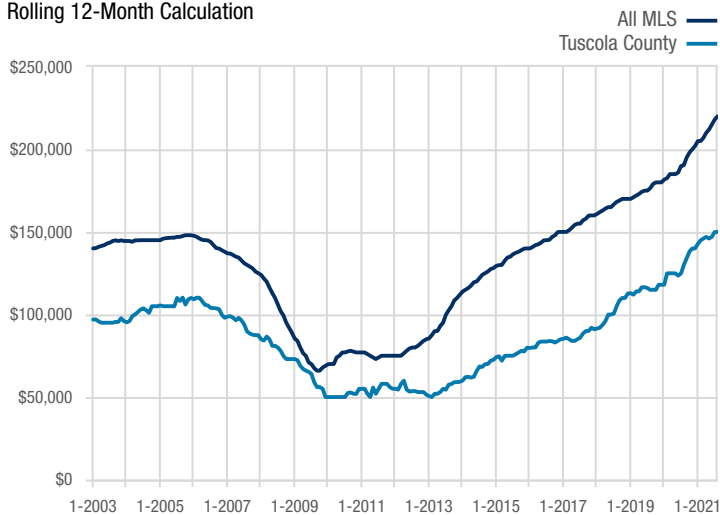
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	38	47	+ 23.7%	235	353	+ 50.2%
Pending Sales	36	39	+ 8.3%	238	285	+ 19.7%
Closed Sales	31	46	+ 48.4%	207	274	+ 32.4%
Days on Market Until Sale	48	29	- 39.6%	64	28	- 56.3%
Median Sales Price*	\$150,100	\$177,550	+ 18.3%	\$133,500	\$159,900	+ 19.8%
Average Sales Price*	\$151,581	\$205,346	+ 35.5%	\$139,906	\$171,448	+ 22.5%
Percent of List Price Received*	98.7%	101.5%	+ 2.8%	97.7%	99.8%	+ 2.1%
Inventory of Homes for Sale	54	70	+ 29.6%	—	—	—
Months Supply of Inventory	1.8	1.9	+ 5.6%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	0	0	0.0%	2	3	+ 50.0%
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	0	0	0.0%	1	5	+ 400.0%
Days on Market Until Sale	—	—	—	9	22	+ 144.4%
Median Sales Price*	—	—	—	\$130,000	\$149,000	+ 14.6%
Average Sales Price*	—	—	—	\$130,000	\$138,200	+ 6.3%
Percent of List Price Received*	—	—	—	96.3%	95.3%	- 1.0%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

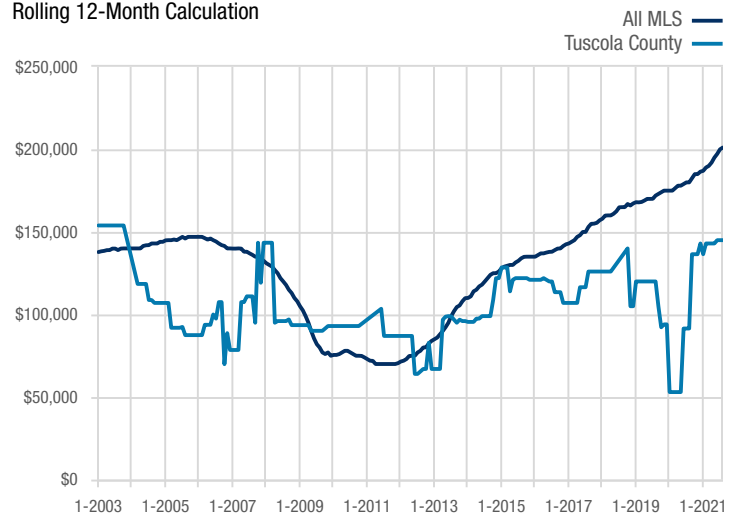
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Washtenaw County

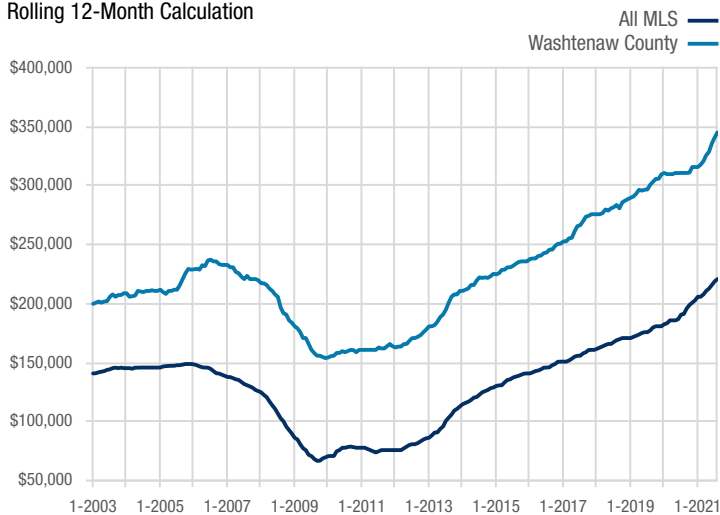
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	421	419	- 0.5%	3,295	3,406	+ 3.4%
Pending Sales	399	360	- 9.8%	2,338	2,725	+ 16.6%
Closed Sales	415	357	- 14.0%	2,188	2,578	+ 17.8%
Days on Market Until Sale	32	20	- 37.5%	43	24	- 44.2%
Median Sales Price*	\$313,000	\$340,000	+ 8.6%	\$316,000	\$360,000	+ 13.9%
Average Sales Price*	\$363,322	\$399,526	+ 10.0%	\$359,426	\$412,416	+ 14.7%
Percent of List Price Received*	99.1%	102.1%	+ 3.0%	98.5%	102.2%	+ 3.8%
Inventory of Homes for Sale	1,019	725	- 28.9%	—	—	—
Months Supply of Inventory	3.6	2.1	- 41.7%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	140	141	+ 0.7%	1,008	1,101	+ 9.2%
Pending Sales	85	109	+ 28.2%	685	854	+ 24.7%
Closed Sales	109	116	+ 6.4%	640	826	+ 29.1%
Days on Market Until Sale	56	27	- 51.8%	48	36	- 25.0%
Median Sales Price*	\$225,000	\$253,500	+ 12.7%	\$225,000	\$251,000	+ 11.6%
Average Sales Price*	\$245,774	\$284,728	+ 15.8%	\$262,522	\$302,491	+ 15.2%
Percent of List Price Received*	98.7%	100.6%	+ 1.9%	98.5%	100.5%	+ 2.0%
Inventory of Homes for Sale	356	276	- 22.5%	—	—	—
Months Supply of Inventory	4.5	2.8	- 37.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

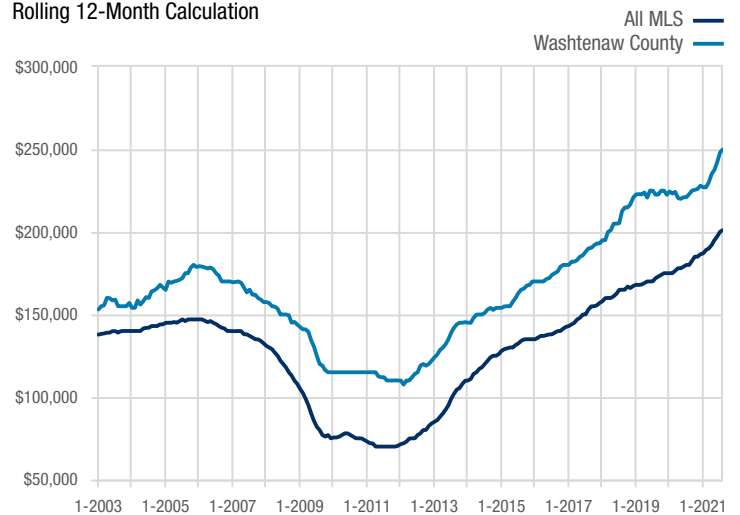
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Wayne County

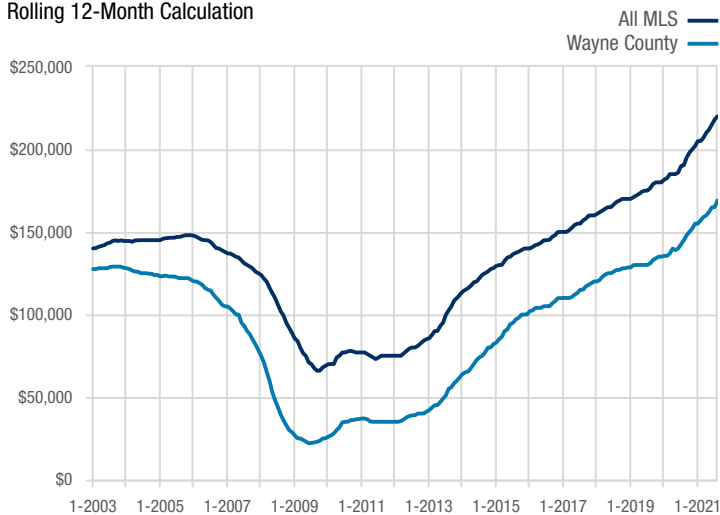
Residential Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	2,486	2,759	+ 11.0%	16,251	17,179	+ 5.7%
Pending Sales	2,012	1,959	- 2.6%	12,036	13,302	+ 10.5%
Closed Sales	2,006	1,782	- 11.2%	10,763	12,292	+ 14.2%
Days on Market Until Sale	33	18	- 45.5%	40	25	- 37.5%
Median Sales Price*	\$163,000	\$182,000	+ 11.7%	\$149,900	\$173,500	+ 15.7%
Average Sales Price*	\$203,527	\$225,740	+ 10.9%	\$185,093	\$214,462	+ 15.9%
Percent of List Price Received*	98.3%	101.0%	+ 2.7%	97.0%	100.5%	+ 3.6%
Inventory of Homes for Sale	3,370	3,101	- 8.0%	—	—	—
Months Supply of Inventory	2.3	1.9	- 17.4%	—	—	—

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	319	321	+ 0.6%	2,127	2,258	+ 6.2%
Pending Sales	262	236	- 9.9%	1,478	1,759	+ 19.0%
Closed Sales	241	217	- 10.0%	1,308	1,643	+ 25.6%
Days on Market Until Sale	38	27	- 28.9%	47	37	- 21.3%
Median Sales Price*	\$165,000	\$204,900	+ 24.2%	\$165,000	\$199,900	+ 21.2%
Average Sales Price*	\$197,369	\$227,750	+ 15.4%	\$191,675	\$226,200	+ 18.0%
Percent of List Price Received*	98.0%	100.8%	+ 2.9%	97.3%	99.6%	+ 2.4%
Inventory of Homes for Sale	612	468	- 23.5%	—	—	—
Months Supply of Inventory	3.5	2.2	- 37.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

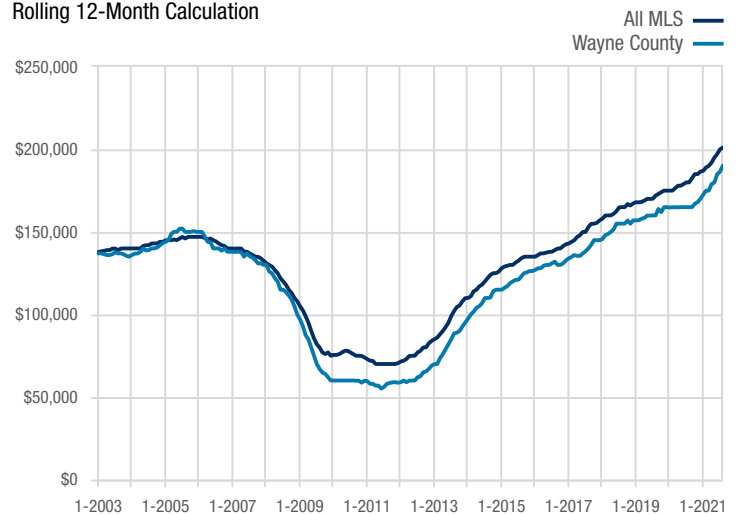
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.