



SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

MARCH 2021



Genesee County

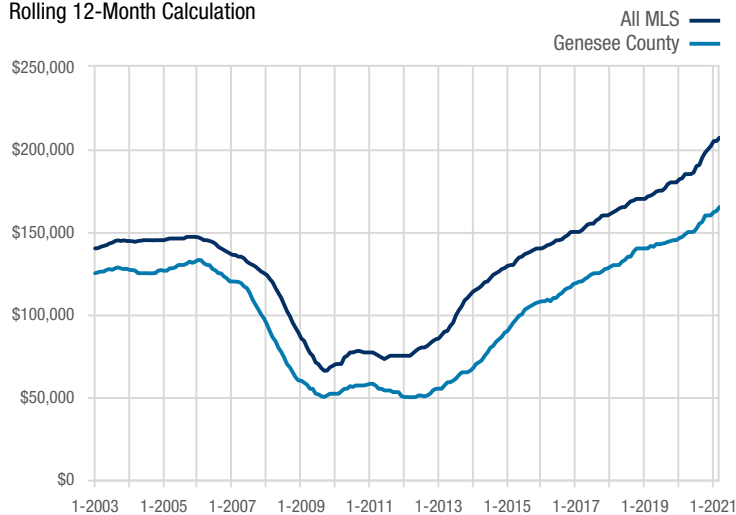
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	415	527	+ 27.0%	1,274	1,291	+ 1.3%
Pending Sales	332	478	+ 44.0%	1,077	1,225	+ 13.7%
Closed Sales	418	391	- 6.5%	1,023	1,030	+ 0.7%
Days on Market Until Sale	59	28	- 52.5%	59	33	- 44.1%
Median Sales Price*	\$145,450	\$180,000	+ 23.8%	\$142,550	\$165,000	+ 15.7%
Average Sales Price*	\$162,018	\$193,343	+ 19.3%	\$154,848	\$179,945	+ 16.2%
Percent of List Price Received*	97.0%	99.5%	+ 2.6%	96.7%	98.9%	+ 2.3%
Inventory of Homes for Sale	972	421	- 56.7%	—	—	—
Months Supply of Inventory	2.3	0.9	- 60.9%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	47	48	+ 2.1%	139	109	- 21.6%
Pending Sales	36	47	+ 30.6%	107	112	+ 4.7%
Closed Sales	38	43	+ 13.2%	98	84	- 14.3%
Days on Market Until Sale	57	65	+ 14.0%	61	71	+ 16.4%
Median Sales Price*	\$158,500	\$178,500	+ 12.6%	\$161,000	\$175,500	+ 9.0%
Average Sales Price*	\$153,925	\$179,935	+ 16.9%	\$159,104	\$175,989	+ 10.6%
Percent of List Price Received*	98.1%	100.4%	+ 2.3%	98.0%	100.5%	+ 2.6%
Inventory of Homes for Sale	141	69	- 51.1%	—	—	—
Months Supply of Inventory	3.5	1.7	- 51.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

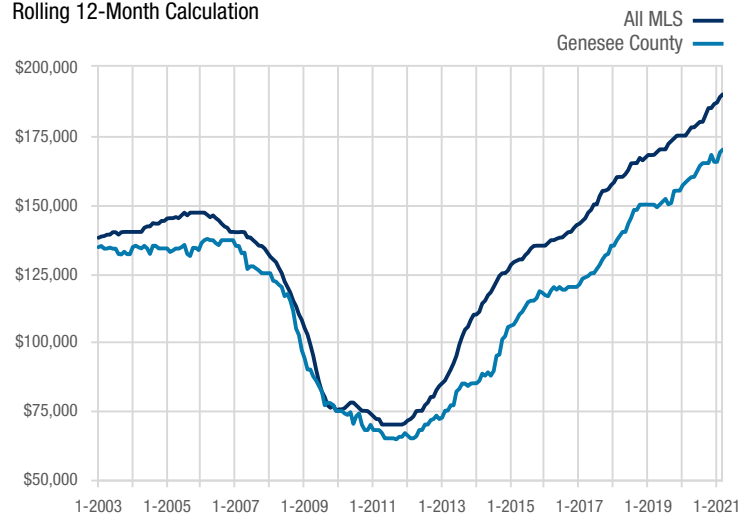
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Huron County

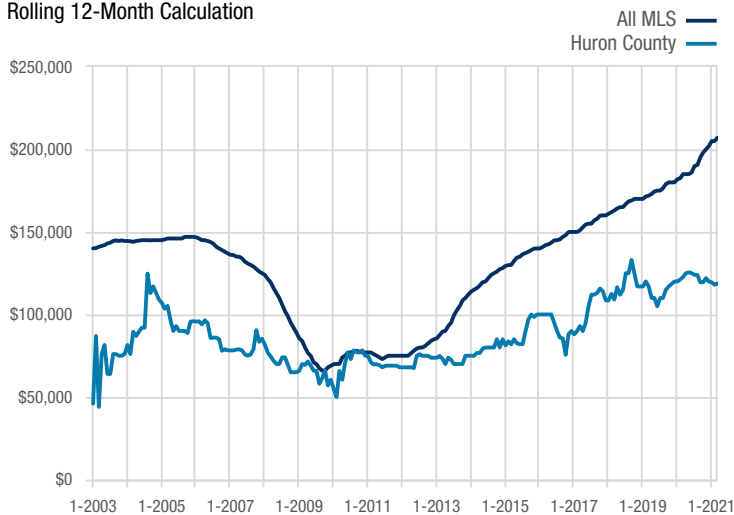
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	10	8	- 20.0%	31	19	- 38.7%
Pending Sales	5	10	+ 100.0%	16	19	+ 18.8%
Closed Sales	5	7	+ 40.0%	17	16	- 5.9%
Days on Market Until Sale	206	65	- 68.4%	167	67	- 59.9%
Median Sales Price*	\$68,900	\$147,000	+ 113.4%	\$124,900	\$96,500	- 22.7%
Average Sales Price*	\$102,760	\$146,657	+ 42.7%	\$129,468	\$120,106	- 7.2%
Percent of List Price Received*	91.7%	95.9%	+ 4.6%	94.1%	94.2%	+ 0.1%
Inventory of Homes for Sale	63	21	- 66.7%	—	—	—
Months Supply of Inventory	6.0	1.7	- 71.7%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	0	—
Median Sales Price*	—	—	—	—	\$130,750	—
Average Sales Price*	—	—	—	—	\$130,750	—
Percent of List Price Received*	—	—	—	—	89.0%	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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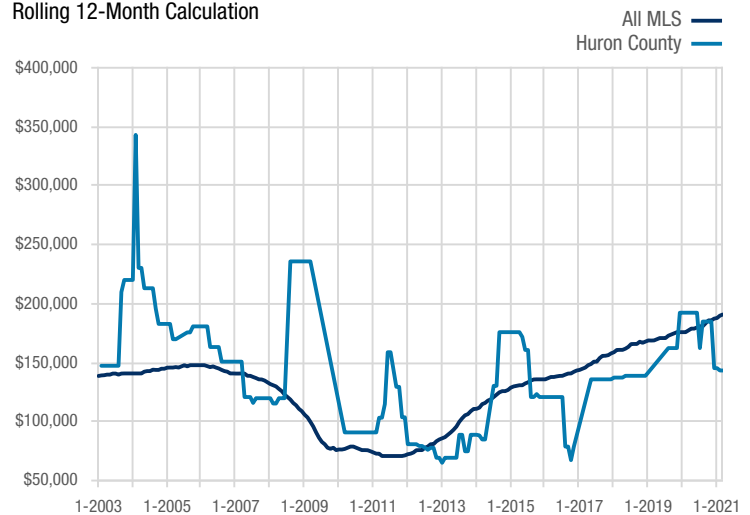
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jackson County

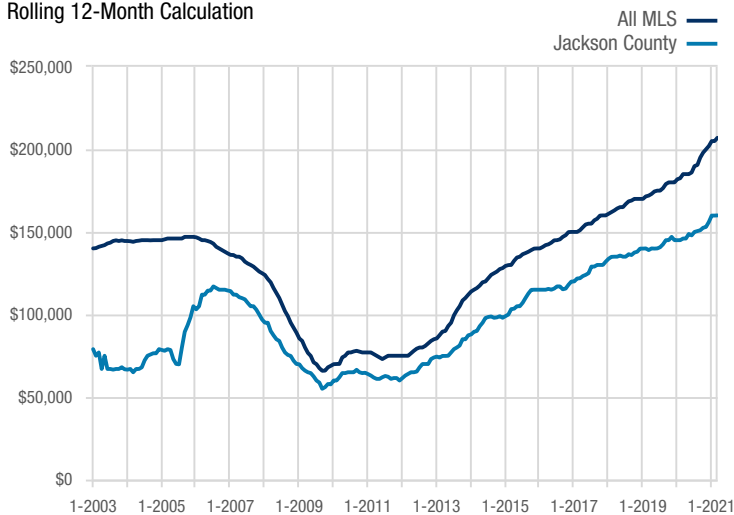
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	205	204	- 0.5%	589	468	- 20.5%
Pending Sales	152	84	- 44.7%	473	346	- 26.8%
Closed Sales	171	150	- 12.3%	433	463	+ 6.9%
Days on Market Until Sale	82	72	- 12.2%	83	71	- 14.5%
Median Sales Price*	\$130,000	\$157,500	+ 21.2%	\$137,750	\$155,500	+ 12.9%
Average Sales Price*	\$150,564	\$187,358	+ 24.4%	\$156,028	\$181,312	+ 16.2%
Percent of List Price Received*	97.7%	99.3%	+ 1.6%	97.1%	98.8%	+ 1.8%
Inventory of Homes for Sale	414	312	- 24.6%	—	—	—
Months Supply of Inventory	2.2	1.8	- 18.2%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	10	5	- 50.0%	28	14	- 50.0%
Pending Sales	4	0	- 100.0%	14	7	- 50.0%
Closed Sales	6	5	- 16.7%	13	10	- 23.1%
Days on Market Until Sale	19	29	+ 52.6%	73	55	- 24.7%
Median Sales Price*	\$189,900	\$135,000	- 28.9%	\$189,900	\$135,000	- 28.9%
Average Sales Price*	\$170,925	\$170,300	- 0.4%	\$162,027	\$186,450	+ 15.1%
Percent of List Price Received*	98.0%	97.5%	- 0.5%	96.6%	97.7%	+ 1.1%
Inventory of Homes for Sale	22	9	- 59.1%	—	—	—
Months Supply of Inventory	3.4	1.5	- 55.9%	—	—	—

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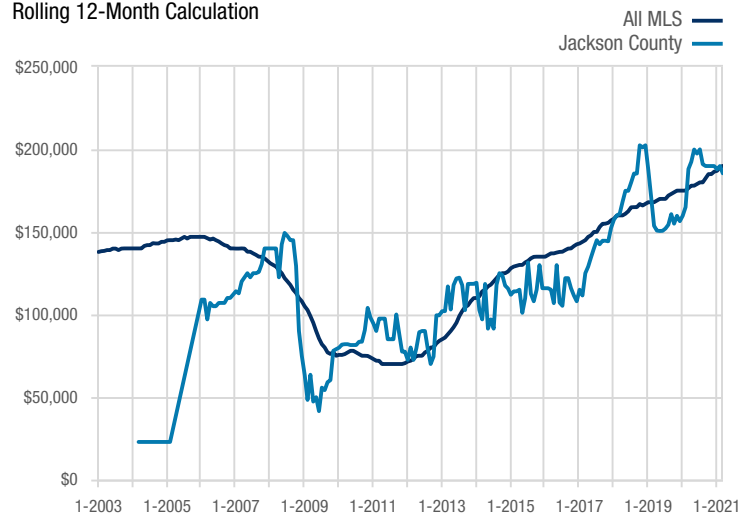
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Lapeer County

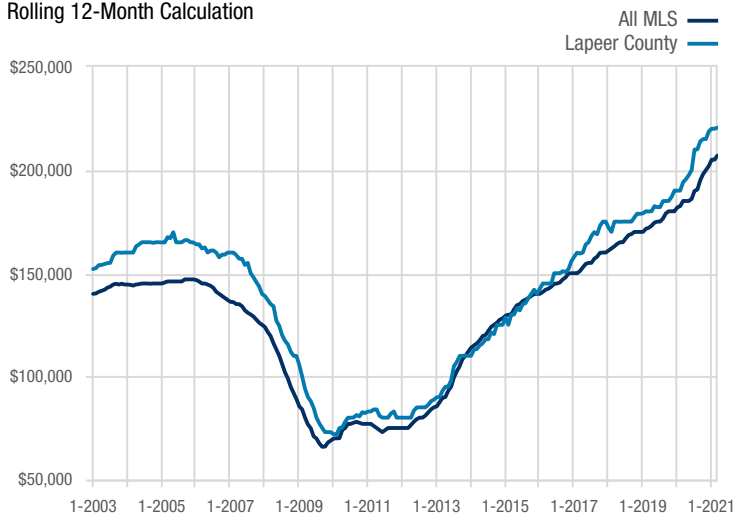
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	110	129	+ 17.3%	315	307	- 2.5%
Pending Sales	67	106	+ 58.2%	216	260	+ 20.4%
Closed Sales	81	74	- 8.6%	206	217	+ 5.3%
Days on Market Until Sale	60	38	- 36.7%	60	38	- 36.7%
Median Sales Price*	\$209,500	\$224,050	+ 6.9%	\$200,000	\$223,100	+ 11.6%
Average Sales Price*	\$230,672	\$248,450	+ 7.7%	\$223,452	\$264,273	+ 18.3%
Percent of List Price Received*	97.2%	99.8%	+ 2.7%	97.0%	99.9%	+ 3.0%
Inventory of Homes for Sale	295	129	- 56.3%	—	—	—
Months Supply of Inventory	3.0	1.2	- 60.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	6	10	+ 66.7%	10	19	+ 90.0%
Pending Sales	0	13	—	5	19	+ 280.0%
Closed Sales	1	2	+ 100.0%	6	7	+ 16.7%
Days on Market Until Sale	111	25	- 77.5%	54	69	+ 27.8%
Median Sales Price*	\$175,000	\$125,000	- 28.6%	\$154,000	\$183,000	+ 18.8%
Average Sales Price*	\$175,000	\$125,000	- 28.6%	\$153,750	\$157,200	+ 2.2%
Percent of List Price Received*	92.2%	89.3%	- 3.1%	92.4%	95.9%	+ 3.8%
Inventory of Homes for Sale	22	14	- 36.4%	—	—	—
Months Supply of Inventory	7.3	3.2	- 56.2%	—	—	—

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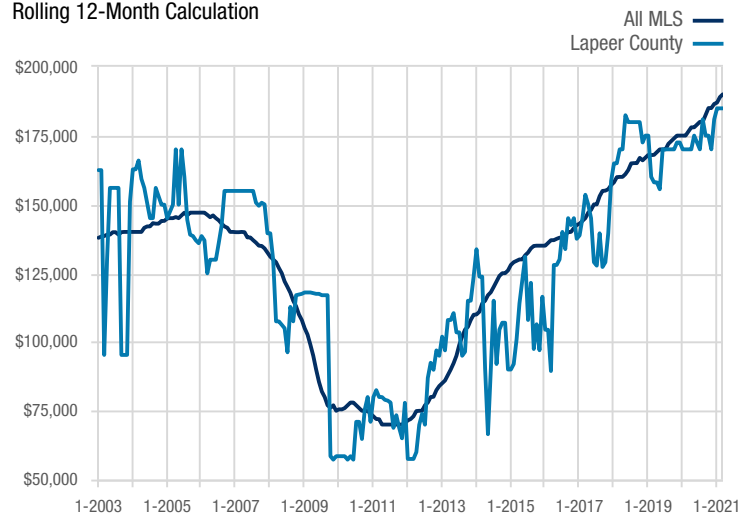
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Lenawee County

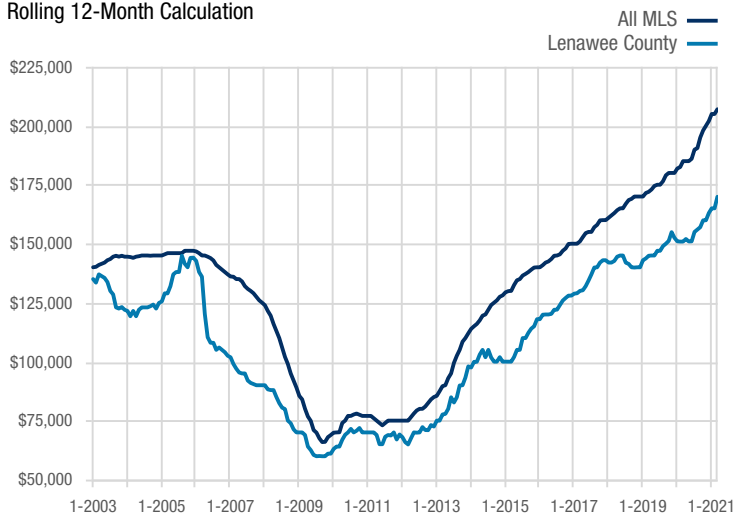
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	114	114	0.0%	353	307	- 13.0%
Pending Sales	120	61	- 49.2%	312	251	- 19.6%
Closed Sales	110	102	- 7.3%	271	284	+ 4.8%
Days on Market Until Sale	81	59	- 27.2%	97	62	- 36.1%
Median Sales Price*	\$146,000	\$172,450	+ 18.1%	\$139,000	\$168,000	+ 20.9%
Average Sales Price*	\$154,197	\$194,762	+ 26.3%	\$155,741	\$193,879	+ 24.5%
Percent of List Price Received*	96.8%	98.9%	+ 2.2%	96.3%	98.6%	+ 2.4%
Inventory of Homes for Sale	292	194	- 33.6%	—	—	—
Months Supply of Inventory	2.5	1.7	- 32.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	3	5	+ 66.7%	15	19	+ 26.7%
Pending Sales	2	4	+ 100.0%	7	12	+ 71.4%
Closed Sales	5	4	- 20.0%	9	16	+ 77.8%
Days on Market Until Sale	81	76	- 6.2%	79	40	- 49.4%
Median Sales Price*	\$155,000	\$234,105	+ 51.0%	\$239,155	\$227,178	- 5.0%
Average Sales Price*	\$169,679	\$221,230	+ 30.4%	\$206,871	\$213,793	+ 3.3%
Percent of List Price Received*	106.1%	108.1%	+ 1.9%	107.5%	102.0%	- 5.1%
Inventory of Homes for Sale	13	15	+ 15.4%	—	—	—
Months Supply of Inventory	3.0	3.3	+ 10.0%	—	—	—

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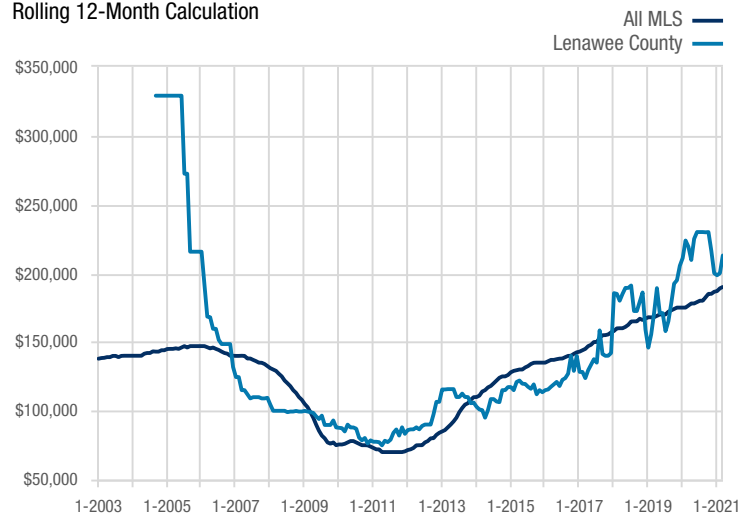
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Livingston County

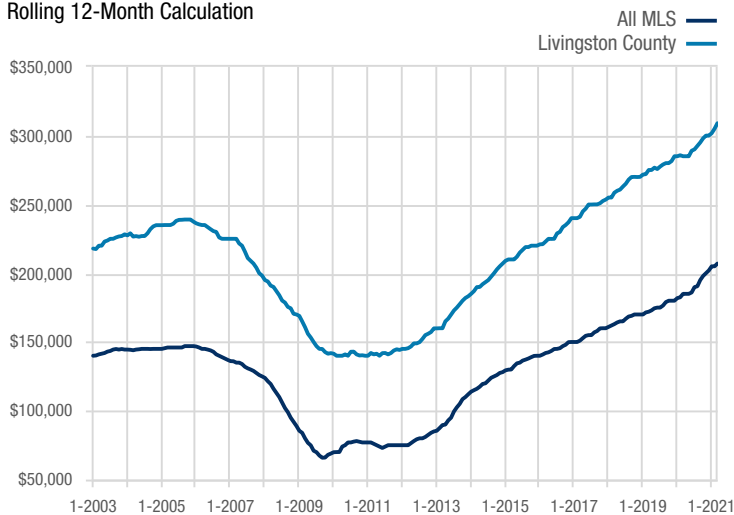
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	253	270	+ 6.7%	725	604	- 16.7%
Pending Sales	181	224	+ 23.8%	580	549	- 5.3%
Closed Sales	208	191	- 8.2%	544	493	- 9.4%
Days on Market Until Sale	46	29	- 37.0%	54	35	- 35.2%
Median Sales Price*	\$285,000	\$339,000	+ 18.9%	\$285,000	\$315,000	+ 10.5%
Average Sales Price*	\$319,320	\$380,648	+ 19.2%	\$311,071	\$361,519	+ 16.2%
Percent of List Price Received*	98.7%	101.0%	+ 2.3%	98.3%	100.1%	+ 1.8%
Inventory of Homes for Sale	482	211	- 56.2%	—	—	—
Months Supply of Inventory	2.0	0.9	- 55.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	58	63	+ 8.6%	134	115	- 14.2%
Pending Sales	28	62	+ 121.4%	82	127	+ 54.9%
Closed Sales	25	34	+ 36.0%	69	89	+ 29.0%
Days on Market Until Sale	49	70	+ 42.9%	60	48	- 20.0%
Median Sales Price*	\$169,000	\$261,700	+ 54.9%	\$205,500	\$235,500	+ 14.6%
Average Sales Price*	\$184,384	\$250,395	+ 35.8%	\$205,904	\$240,759	+ 16.9%
Percent of List Price Received*	98.8%	99.5%	+ 0.7%	98.0%	99.4%	+ 1.4%
Inventory of Homes for Sale	113	57	- 49.6%	—	—	—
Months Supply of Inventory	3.3	1.5	- 54.5%	—	—	—

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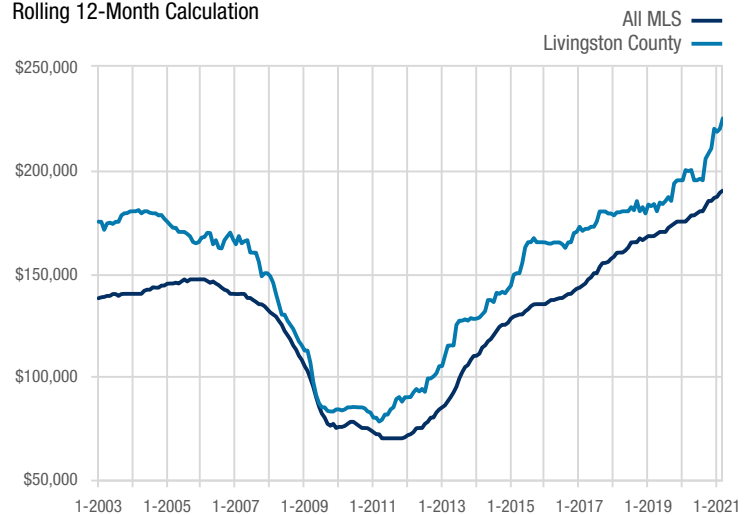
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Macomb County

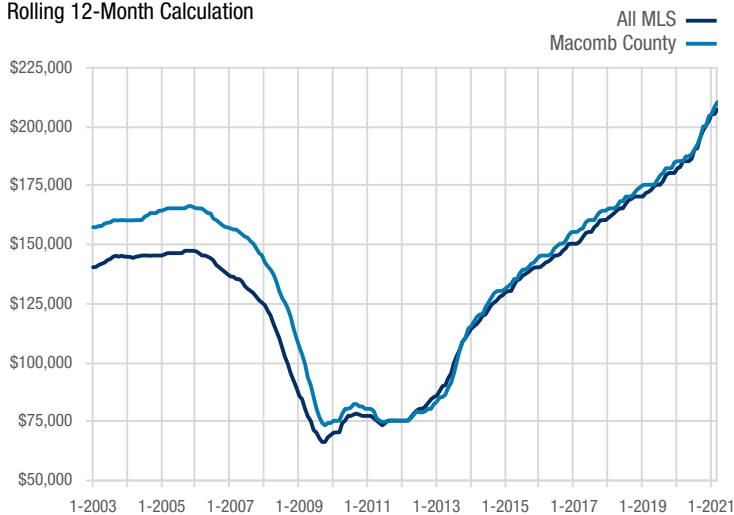
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	979	1,028	+ 5.0%	2,836	2,544	- 10.3%
Pending Sales	691	997	+ 44.3%	2,192	2,500	+ 14.1%
Closed Sales	759	834	+ 9.9%	2,061	2,274	+ 10.3%
Days on Market Until Sale	44	25	- 43.2%	48	28	- 41.7%
Median Sales Price*	\$180,500	\$208,000	+ 15.2%	\$180,000	\$208,250	+ 15.7%
Average Sales Price*	\$206,275	\$242,354	+ 17.5%	\$203,694	\$239,626	+ 17.6%
Percent of List Price Received*	97.8%	100.9%	+ 3.2%	97.5%	100.0%	+ 2.6%
Inventory of Homes for Sale	1,656	620	- 62.6%	—	—	—
Months Supply of Inventory	1.8	0.6	- 66.7%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	242	320	+ 32.2%	768	725	- 5.6%
Pending Sales	161	320	+ 98.8%	594	762	+ 28.3%
Closed Sales	229	243	+ 6.1%	612	641	+ 4.7%
Days on Market Until Sale	45	40	- 11.1%	45	38	- 15.6%
Median Sales Price*	\$152,500	\$159,500	+ 4.6%	\$145,500	\$157,500	+ 8.2%
Average Sales Price*	\$152,793	\$173,223	+ 13.4%	\$153,528	\$166,563	+ 8.5%
Percent of List Price Received*	97.4%	98.8%	+ 1.4%	97.2%	98.3%	+ 1.1%
Inventory of Homes for Sale	454	166	- 63.4%	—	—	—
Months Supply of Inventory	1.9	0.7	- 63.2%	—	—	—

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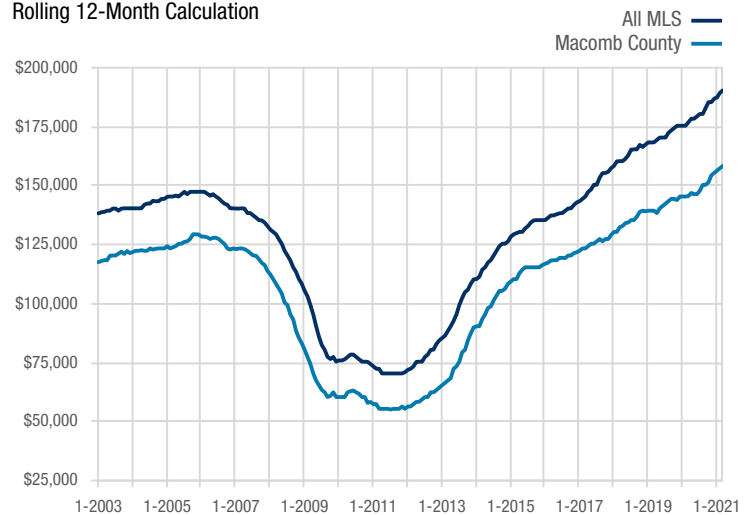
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Monroe County

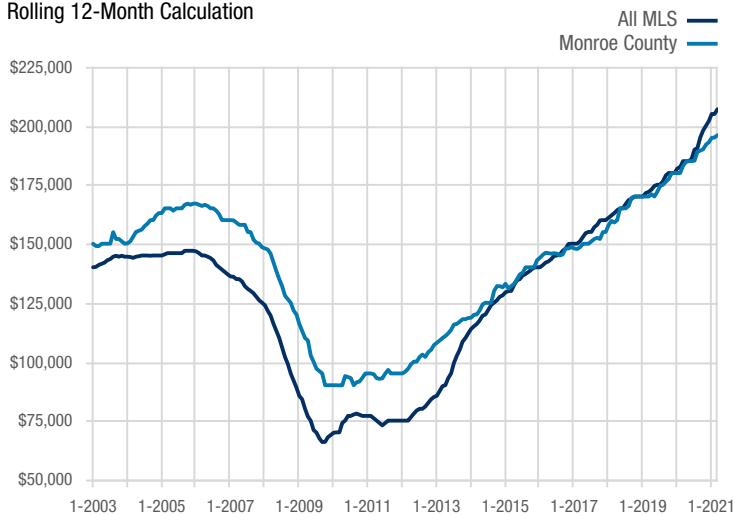
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	145	209	+ 44.1%	421	448	+ 6.4%
Pending Sales	158	167	+ 5.7%	435	384	- 11.7%
Closed Sales	144	125	- 13.2%	357	354	- 0.8%
Days on Market Until Sale	70	52	- 25.7%	71	54	- 23.9%
Median Sales Price*	\$185,000	\$200,000	+ 8.1%	\$180,000	\$195,000	+ 8.3%
Average Sales Price*	\$192,471	\$222,990	+ 15.9%	\$192,245	\$214,714	+ 11.7%
Percent of List Price Received*	97.4%	100.0%	+ 2.7%	96.7%	99.5%	+ 2.9%
Inventory of Homes for Sale	318	221	- 30.5%	—	—	—
Months Supply of Inventory	2.0	1.4	- 30.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	8	10	+ 25.0%	22	22	0.0%
Pending Sales	7	11	+ 57.1%	21	24	+ 14.3%
Closed Sales	6	8	+ 33.3%	20	19	- 5.0%
Days on Market Until Sale	86	47	- 45.3%	60	62	+ 3.3%
Median Sales Price*	\$129,000	\$142,500	+ 10.5%	\$121,500	\$167,166	+ 37.6%
Average Sales Price*	\$146,917	\$140,875	- 4.1%	\$134,595	\$166,103	+ 23.4%
Percent of List Price Received*	97.7%	94.0%	- 3.8%	96.8%	96.7%	- 0.1%
Inventory of Homes for Sale	16	12	- 25.0%	—	—	—
Months Supply of Inventory	2.1	1.4	- 33.3%	—	—	—

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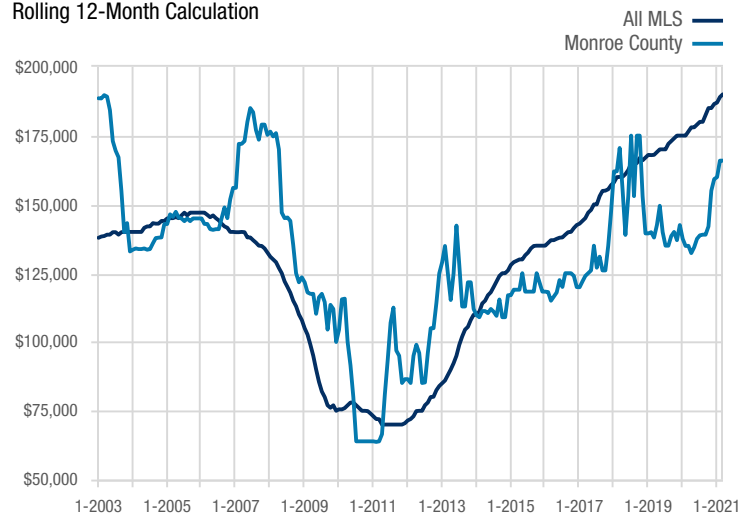
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – March 2021

A Research Tool Provided by Realcomp



Oakland County

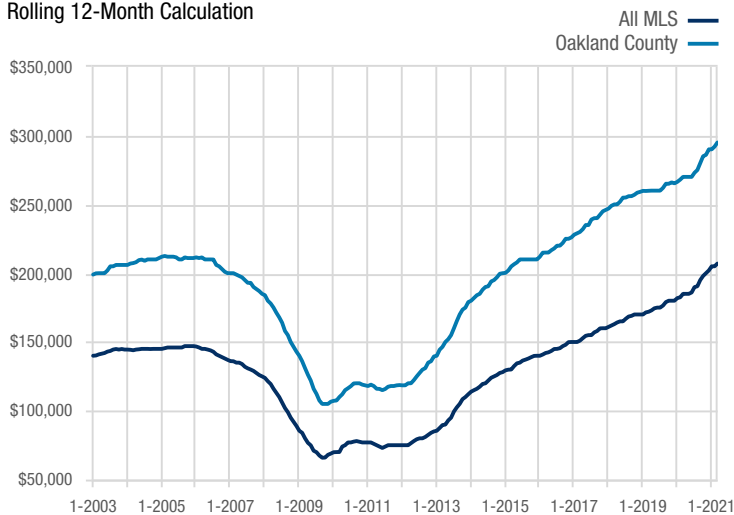
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	1,704	1,828	+ 7.3%	4,694	4,183	- 10.9%
Pending Sales	978	1,448	+ 48.1%	3,282	3,673	+ 11.9%
Closed Sales	1,213	1,164	- 4.0%	3,109	3,158	+ 1.6%
Days on Market Until Sale	46	31	- 32.6%	50	34	- 32.0%
Median Sales Price*	\$275,000	\$312,000	+ 13.5%	\$263,100	\$295,000	+ 12.1%
Average Sales Price*	\$325,831	\$381,075	+ 17.0%	\$317,081	\$360,134	+ 13.6%
Percent of List Price Received*	98.2%	100.1%	+ 1.9%	97.6%	99.3%	+ 1.7%
Inventory of Homes for Sale	2,848	1,363	- 52.1%	—	—	—
Months Supply of Inventory	2.1	0.9	- 57.1%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	352	358	+ 1.7%	1,053	1,015	- 3.6%
Pending Sales	211	369	+ 74.9%	704	912	+ 29.5%
Closed Sales	277	309	+ 11.6%	696	771	+ 10.8%
Days on Market Until Sale	47	34	- 27.7%	48	36	- 25.0%
Median Sales Price*	\$215,000	\$210,000	- 2.3%	\$188,450	\$200,000	+ 6.1%
Average Sales Price*	\$245,082	\$264,146	+ 7.8%	\$247,388	\$251,565	+ 1.7%
Percent of List Price Received*	97.7%	99.1%	+ 1.4%	97.4%	98.5%	+ 1.1%
Inventory of Homes for Sale	638	322	- 49.5%	—	—	—
Months Supply of Inventory	2.3	1.1	- 52.2%	—	—	—

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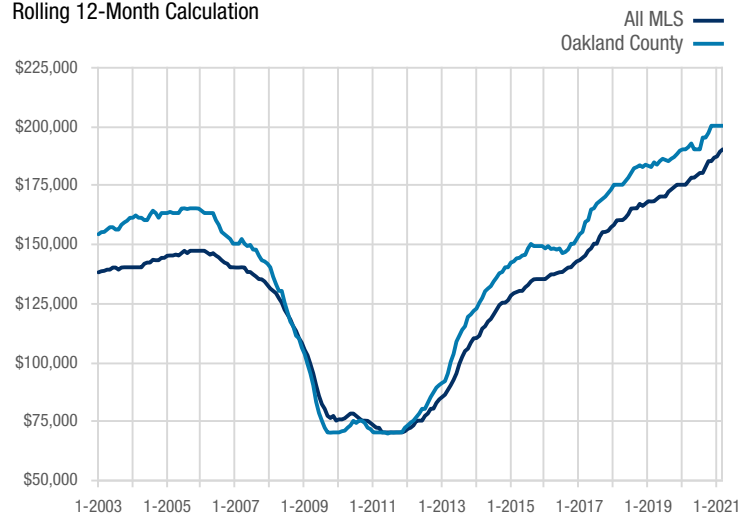
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Sanilac County

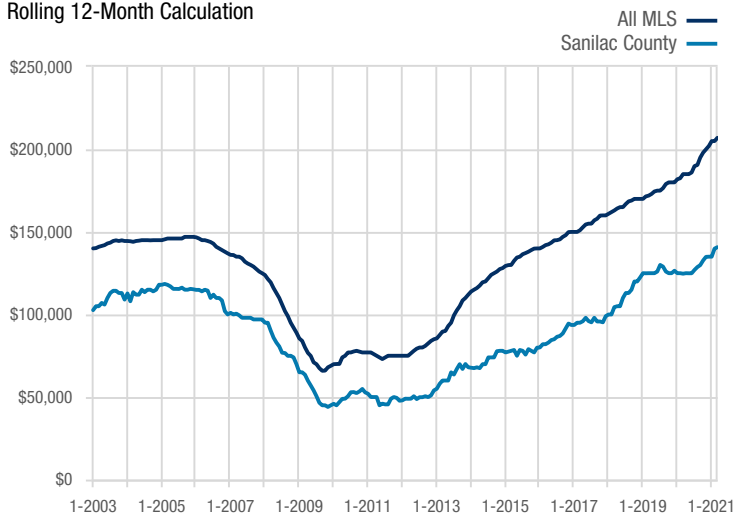
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	32	36	+ 12.5%	109	91	- 16.5%
Pending Sales	23	36	+ 56.5%	77	98	+ 27.3%
Closed Sales	27	27	0.0%	71	90	+ 26.8%
Days on Market Until Sale	69	113	+ 63.8%	91	93	+ 2.2%
Median Sales Price*	\$124,900	\$165,000	+ 32.1%	\$115,000	\$145,000	+ 26.1%
Average Sales Price*	\$155,732	\$251,265	+ 61.3%	\$152,649	\$205,802	+ 34.8%
Percent of List Price Received*	95.0%	97.2%	+ 2.3%	93.8%	96.1%	+ 2.5%
Inventory of Homes for Sale	153	49	- 68.0%	—	—	—
Months Supply of Inventory	5.2	1.2	- 76.9%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	1	2	+ 100.0%	2	6	+ 200.0%
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	8	—	—	27	—
Median Sales Price*	—	\$350,000	—	—	\$315,000	—
Average Sales Price*	—	\$350,000	—	—	\$315,000	—
Percent of List Price Received*	—	101.5%	—	—	99.0%	—
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

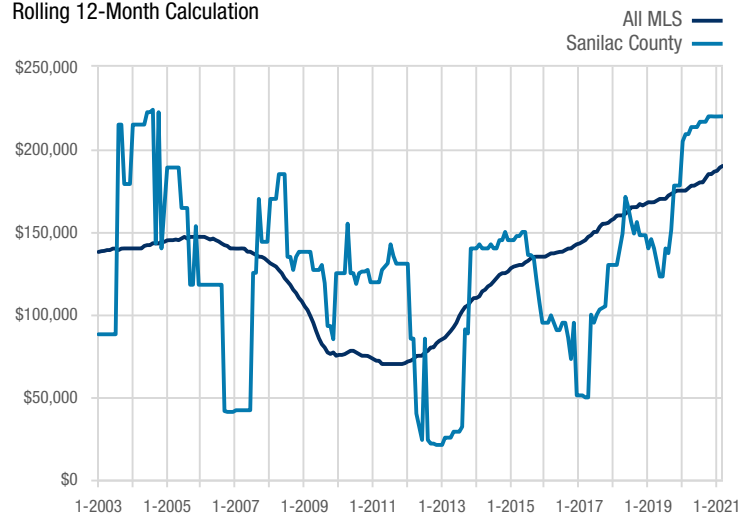
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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St. Clair County

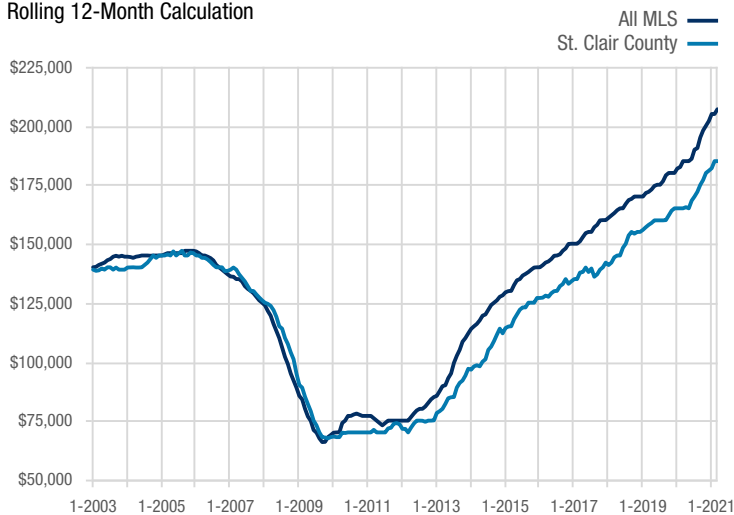
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	198	182	- 8.1%	552	456	- 17.4%
Pending Sales	126	164	+ 30.2%	407	480	+ 17.9%
Closed Sales	155	160	+ 3.2%	396	455	+ 14.9%
Days on Market Until Sale	52	37	- 28.8%	56	44	- 21.4%
Median Sales Price*	\$164,000	\$193,000	+ 17.7%	\$159,900	\$179,620	+ 12.3%
Average Sales Price*	\$180,626	\$223,021	+ 23.5%	\$174,676	\$208,276	+ 19.2%
Percent of List Price Received*	97.5%	98.1%	+ 0.6%	96.7%	97.8%	+ 1.1%
Inventory of Homes for Sale	480	187	- 61.0%	—	—	—
Months Supply of Inventory	2.9	1.0	- 65.5%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	19	8	- 57.9%	43	38	- 11.6%
Pending Sales	9	9	0.0%	18	39	+ 116.7%
Closed Sales	4	4	0.0%	17	39	+ 129.4%
Days on Market Until Sale	7	57	+ 714.3%	74	41	- 44.6%
Median Sales Price*	\$238,500	\$195,000	- 18.2%	\$152,500	\$68,000	- 55.4%
Average Sales Price*	\$214,850	\$175,625	- 18.3%	\$181,194	\$104,113	- 42.5%
Percent of List Price Received*	97.3%	95.6%	- 1.7%	96.0%	97.6%	+ 1.7%
Inventory of Homes for Sale	37	13	- 64.9%	—	—	—
Months Supply of Inventory	3.4	1.1	- 67.6%	—	—	—

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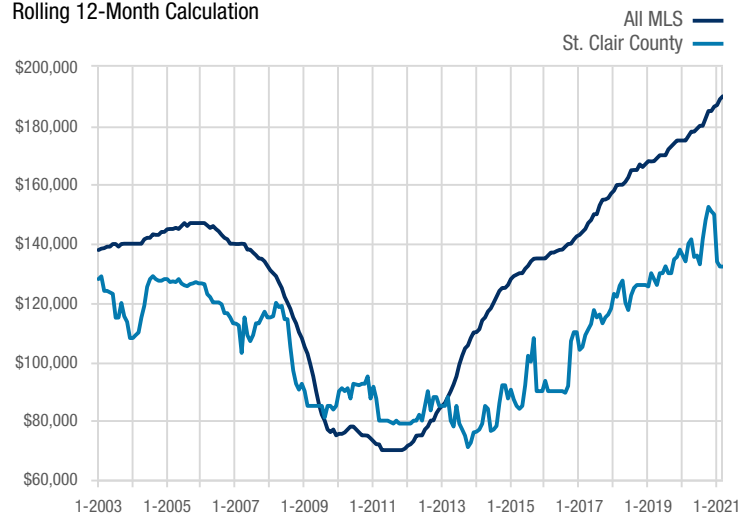
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Tuscola County

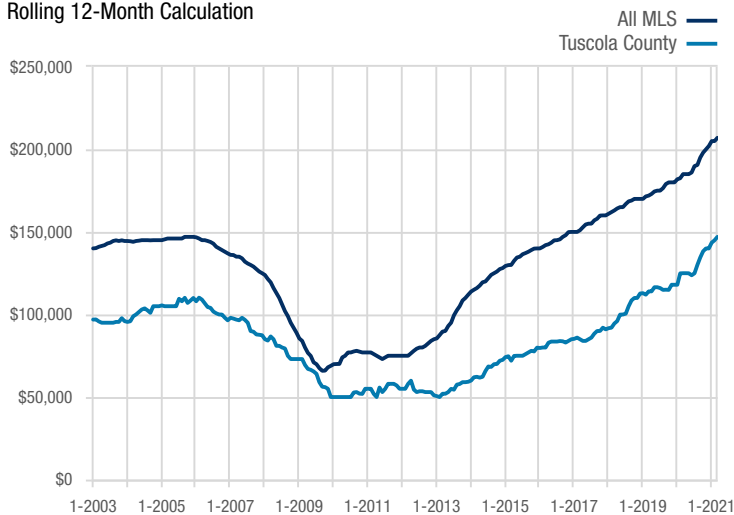
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	22	41	+ 86.4%	60	96	+ 60.0%
Pending Sales	22	44	+ 100.0%	83	102	+ 22.9%
Closed Sales	33	28	- 15.2%	74	83	+ 12.2%
Days on Market Until Sale	91	34	- 62.6%	79	31	- 60.8%
Median Sales Price*	\$123,500	\$172,500	+ 39.7%	\$124,900	\$156,000	+ 24.9%
Average Sales Price*	\$139,306	\$190,121	+ 36.5%	\$135,043	\$166,320	+ 23.2%
Percent of List Price Received*	96.5%	100.2%	+ 3.8%	97.1%	100.2%	+ 3.2%
Inventory of Homes for Sale	67	28	- 58.2%	—	—	—
Months Supply of Inventory	2.1	0.8	- 61.9%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	14	—
Median Sales Price*	—	—	—	—	\$98,000	—
Average Sales Price*	—	—	—	—	\$98,000	—
Percent of List Price Received*	—	—	—	—	96.1%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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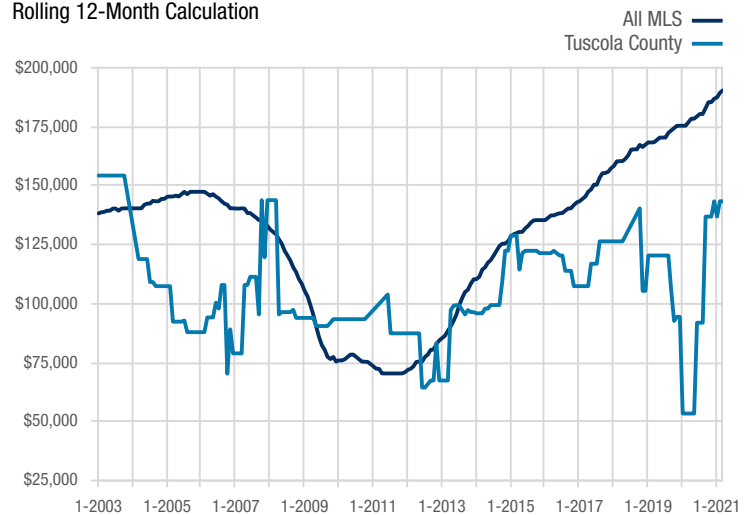
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Washtenaw County

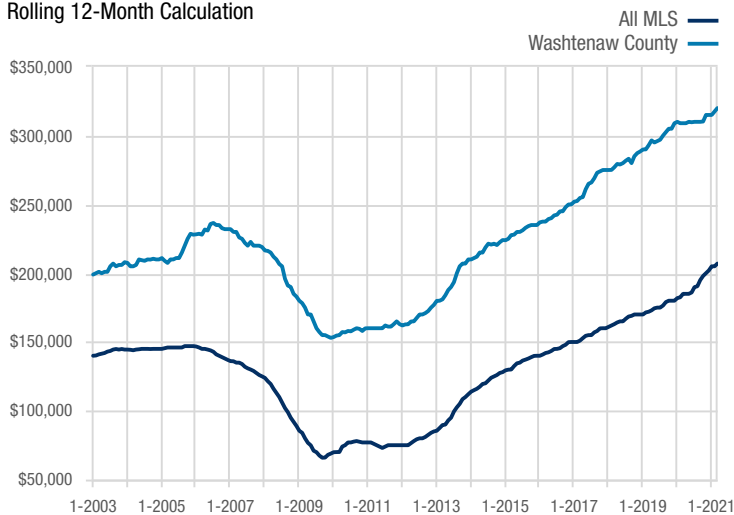
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	430	423	- 1.6%	1,005	940	- 6.5%
Pending Sales	244	318	+ 30.3%	683	790	+ 15.7%
Closed Sales	241	290	+ 20.3%	599	694	+ 15.9%
Days on Market Until Sale	56	29	- 48.2%	58	36	- 37.9%
Median Sales Price*	\$309,000	\$351,500	+ 13.8%	\$296,900	\$330,000	+ 11.1%
Average Sales Price*	\$365,274	\$385,522	+ 5.5%	\$340,850	\$370,085	+ 8.6%
Percent of List Price Received*	97.8%	101.7%	+ 4.0%	97.7%	100.3%	+ 2.7%
Inventory of Homes for Sale	885	509	- 42.5%	—	—	—
Months Supply of Inventory	2.9	1.6	- 44.8%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	140	149	+ 6.4%	344	349	+ 1.5%
Pending Sales	84	114	+ 35.7%	220	268	+ 21.8%
Closed Sales	71	88	+ 23.9%	187	225	+ 20.3%
Days on Market Until Sale	48	41	- 14.6%	52	48	- 7.7%
Median Sales Price*	\$235,000	\$275,488	+ 17.2%	\$229,629	\$240,000	+ 4.5%
Average Sales Price*	\$274,780	\$288,790	+ 5.1%	\$274,828	\$283,028	+ 3.0%
Percent of List Price Received*	99.1%	100.1%	+ 1.0%	98.3%	99.6%	+ 1.3%
Inventory of Homes for Sale	305	240	- 21.3%	—	—	—
Months Supply of Inventory	3.7	2.7	- 27.0%	—	—	—

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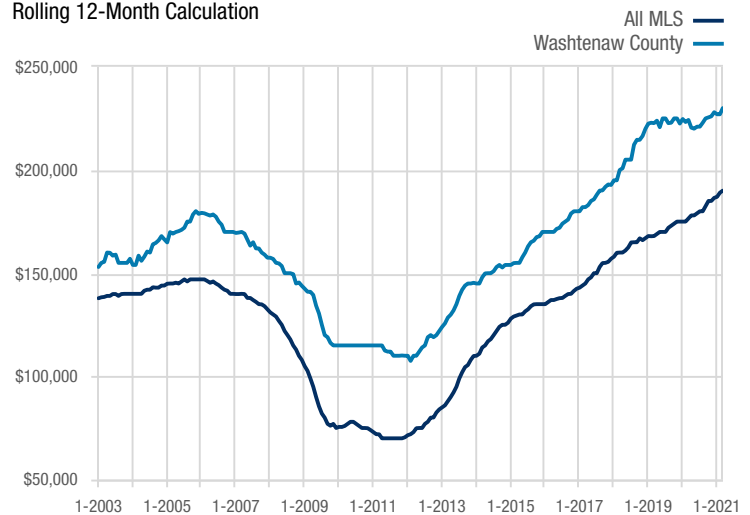
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Wayne County

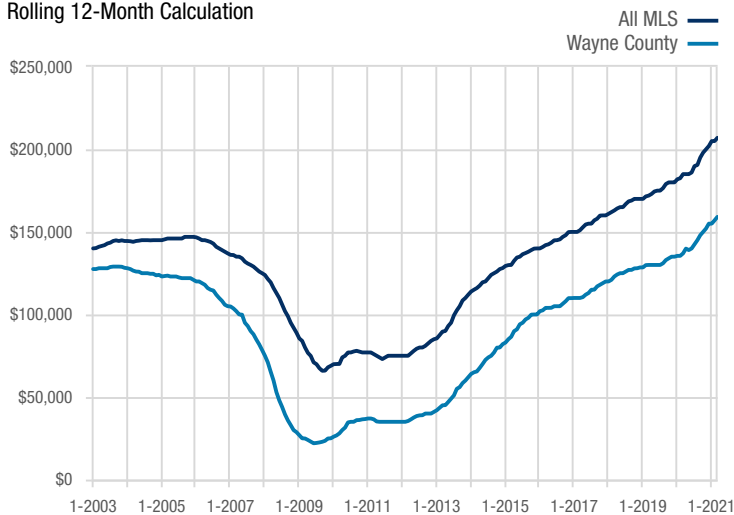
Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	1,828	1,946	+ 6.5%	5,703	4,807	- 15.7%
Pending Sales	1,198	1,725	+ 44.0%	3,850	4,381	+ 13.8%
Closed Sales	1,287	1,395	+ 8.4%	3,624	3,786	+ 4.5%
Days on Market Until Sale	47	33	- 29.8%	47	34	- 27.7%
Median Sales Price*	\$137,500	\$160,000	+ 16.4%	\$131,000	\$155,000	+ 18.3%
Average Sales Price*	\$172,797	\$203,497	+ 17.8%	\$163,366	\$192,378	+ 17.8%
Percent of List Price Received*	96.3%	99.0%	+ 2.8%	95.6%	98.5%	+ 3.0%
Inventory of Homes for Sale	4,085	1,744	- 57.3%	—	—	—
Months Supply of Inventory	2.7	1.1	- 59.3%	—	—	—

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	218	275	+ 26.1%	711	696	- 2.1%
Pending Sales	140	241	+ 72.1%	482	606	+ 25.7%
Closed Sales	165	192	+ 16.4%	447	508	+ 13.6%
Days on Market Until Sale	58	43	- 25.9%	52	45	- 13.5%
Median Sales Price*	\$165,000	\$170,000	+ 3.0%	\$150,000	\$181,000	+ 20.7%
Average Sales Price*	\$194,624	\$212,160	+ 9.0%	\$183,768	\$207,058	+ 12.7%
Percent of List Price Received*	97.3%	98.6%	+ 1.3%	96.9%	98.3%	+ 1.4%
Inventory of Homes for Sale	582	384	- 34.0%	—	—	—
Months Supply of Inventory	3.2	1.9	- 40.6%	—	—	—

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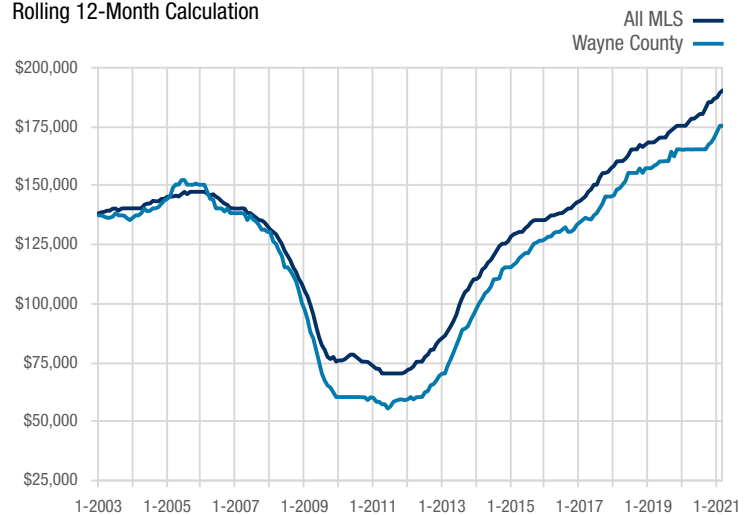
Median Sales Price - Residential

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Median Sales Price - Condo

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